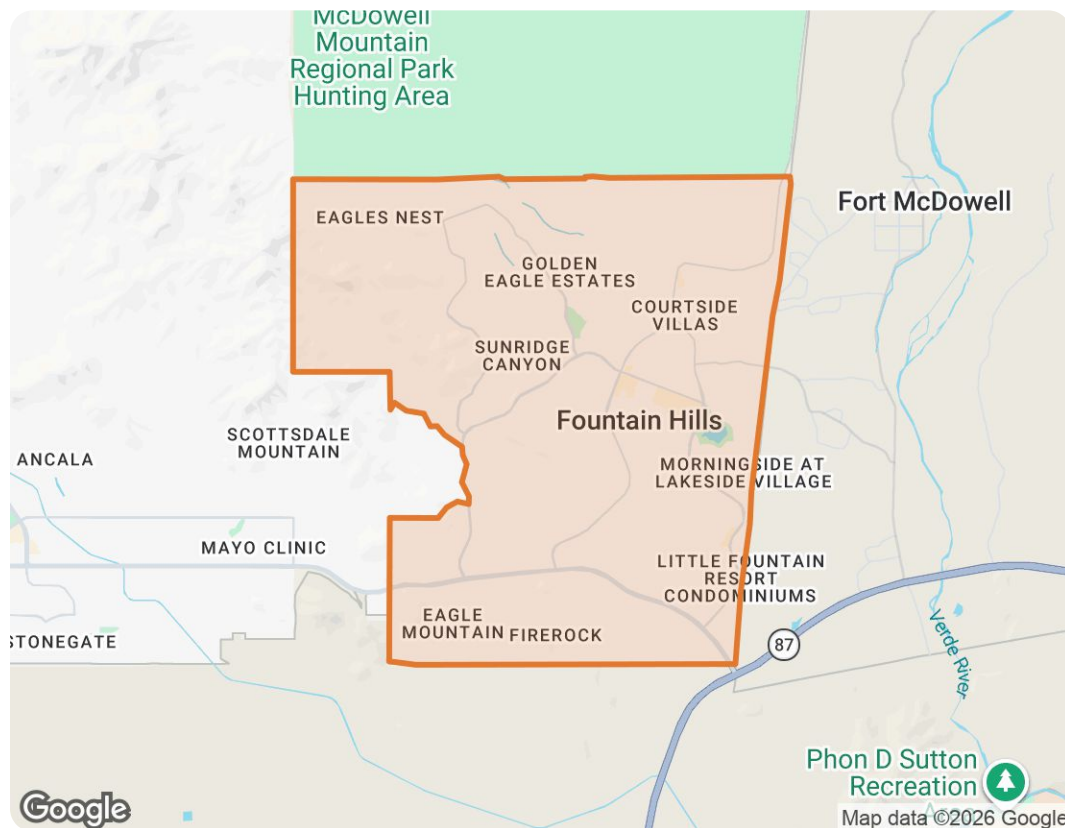


Fountain Hills, Arizona



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Market Trends

Market Trends for Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

September 2026

Market Type

Seller's Market

Balanced Market

Buyer's Market

Key Details

Months of Inventory

5.29

↑ 15.75% MoM

Sold to List Price %

96.7%

↓ 0.38% MoM

Median Days in RPR

62

↓ 3.13% MoM

Median Sold Price

\$700,000

↓ 14.95% MoM

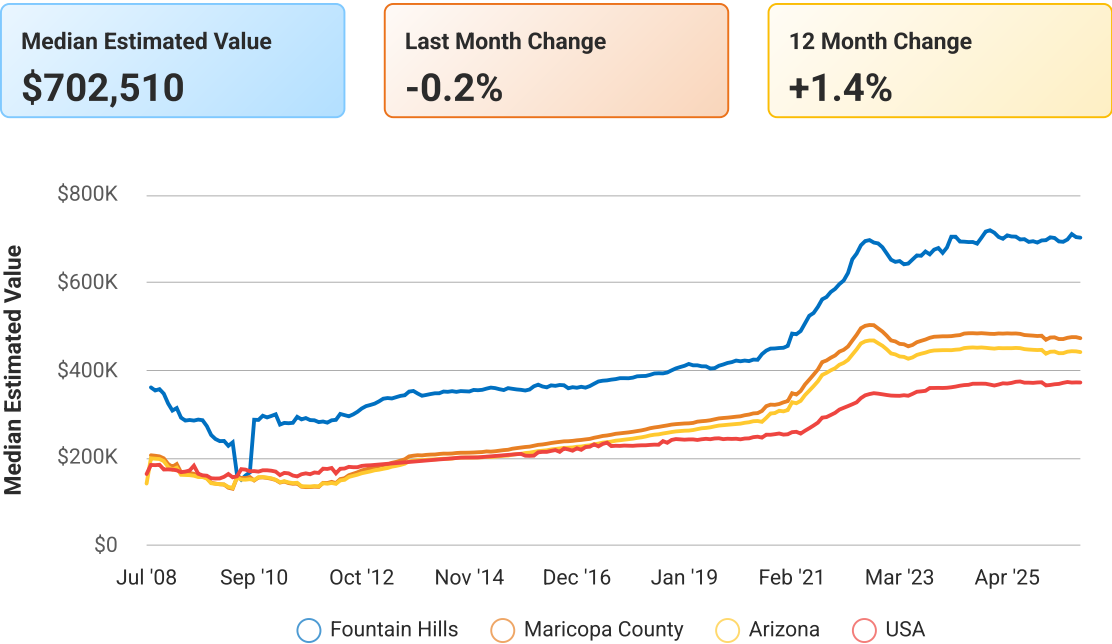
September 2026 Median Estimated Property Value

Single Family + Condo/Townhouse/Apt.

This graphic displays property estimates for a market area and a subject property, where one has been selected. Estimated property values are generated by a valuation model and are not formal appraisals.

Source: Public records, and MLS sources where licensed

Update Frequency: Monthly



Fountain Hills, Arizona

September 2026 Active Listings

Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

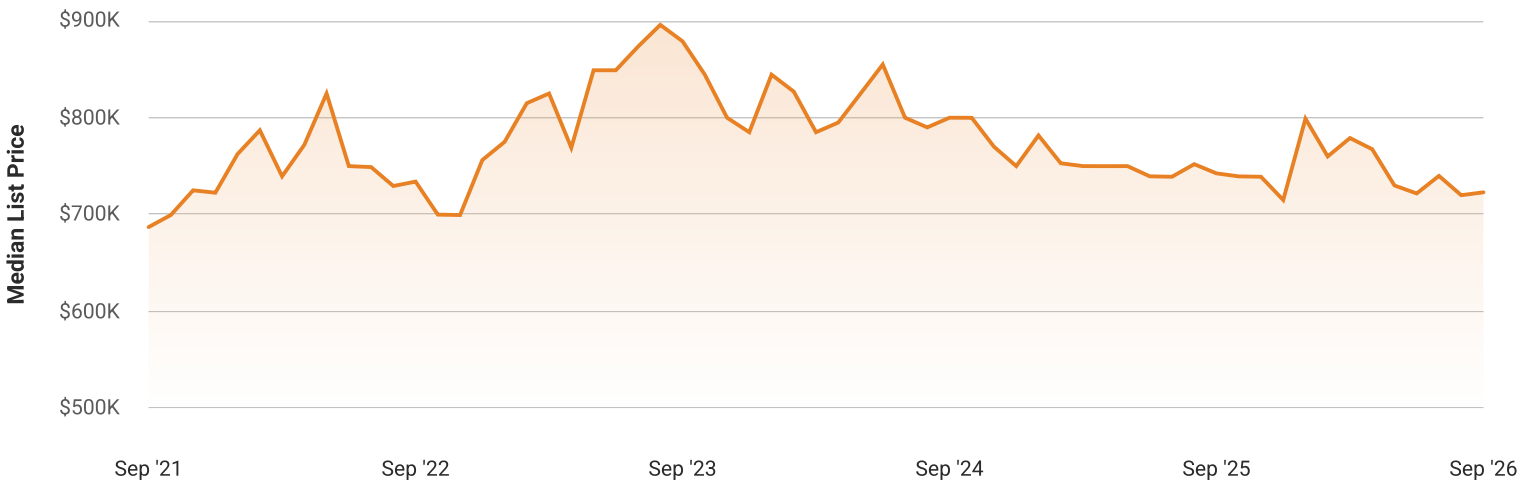
This graphic summarizes key statistics for properties that were in an active status on the last day of each month. RPR uses list date and a derived pending date to determine if the listing was active on the last day of the month. An end-of-month snapshot of active listings helps to understand inventory levels, price points and duration on the market.

Source: Listing sources

Update Frequency: Monthly

Median List Price - \$722,950

↑ 0.4% Month over Month



Fountain Hills, Arizona

September 2026 Sold Listings

Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

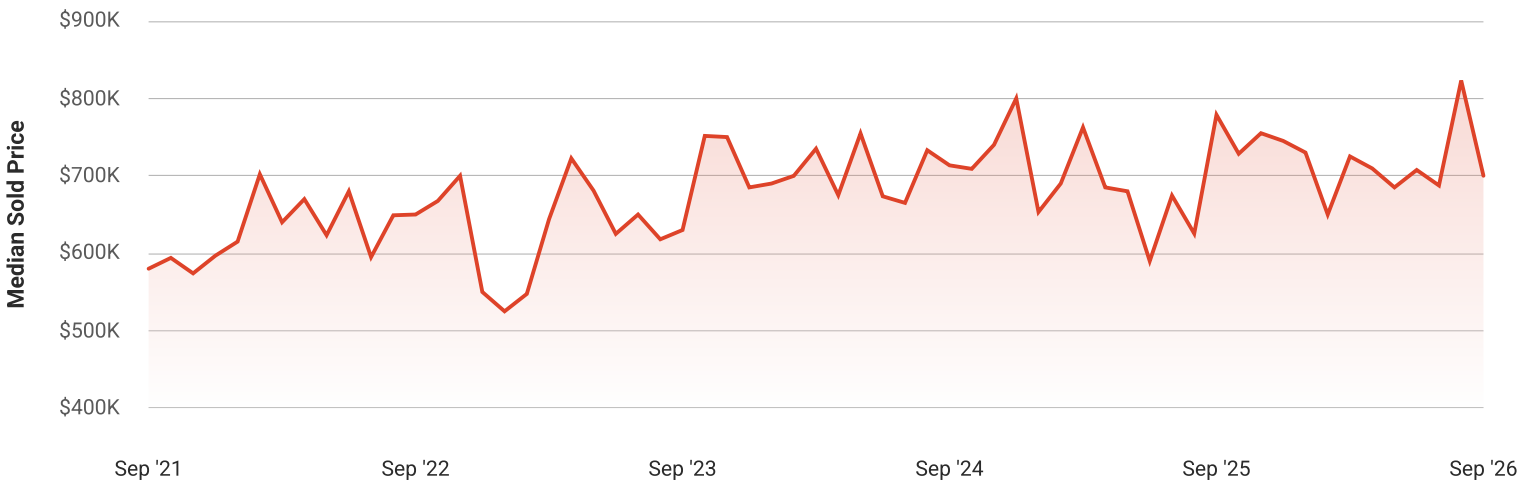
This graphic summarizes key statistics for properties that sold each month. RPR uses a derived sold date to determine when a property moved into a sold status within the given month. These statistics are important for understanding the price points on sold properties as well as the difference between the list price and sold price, which reveals whether buyers are paying over or under the asking price.

Source: Listing sources

Update Frequency: Monthly

Median Sold Price - \$700,000

↓ 14.9% Month over Month



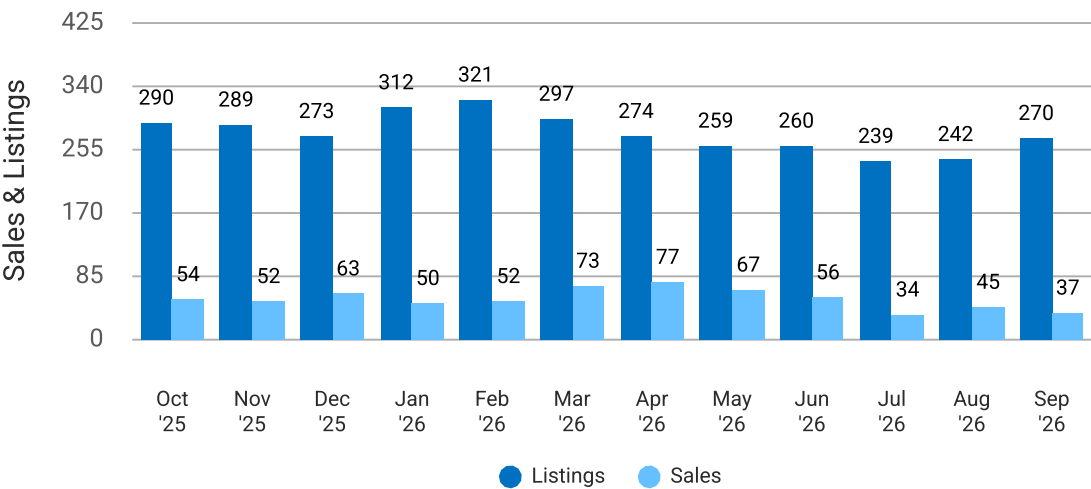
Total Sales and Active Listings in Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

This graph compares the number of sales with the number of active listings in the local market.

Source: MLS data where licensed

Update Frequency: Monthly



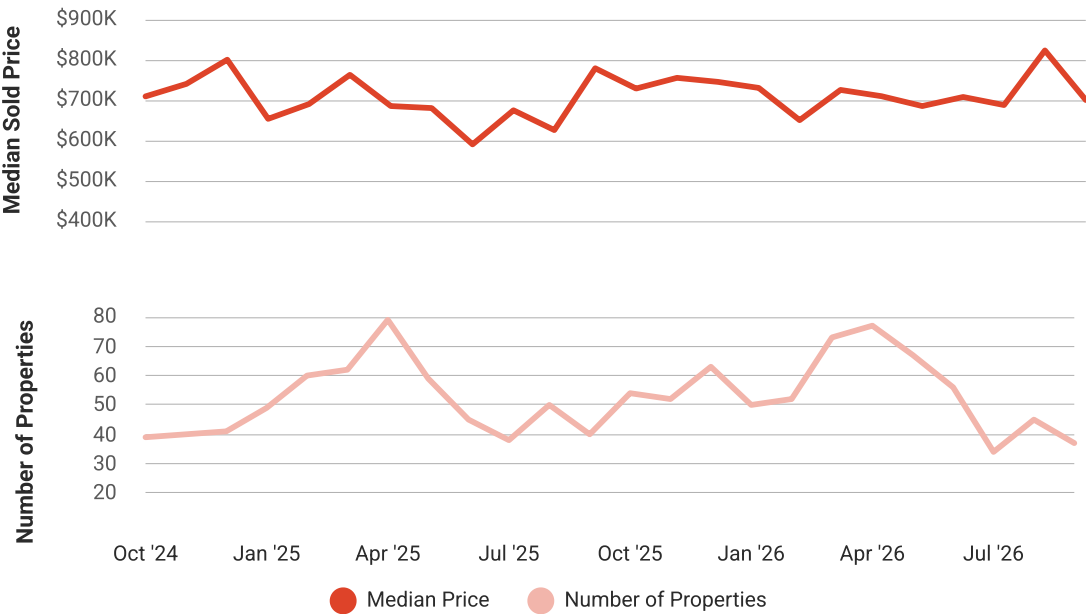
Median Sold Price vs Sold Listings in Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median sold price and number of sold listings for the given location.

Source: Listing Data

Update Frequency: Monthly



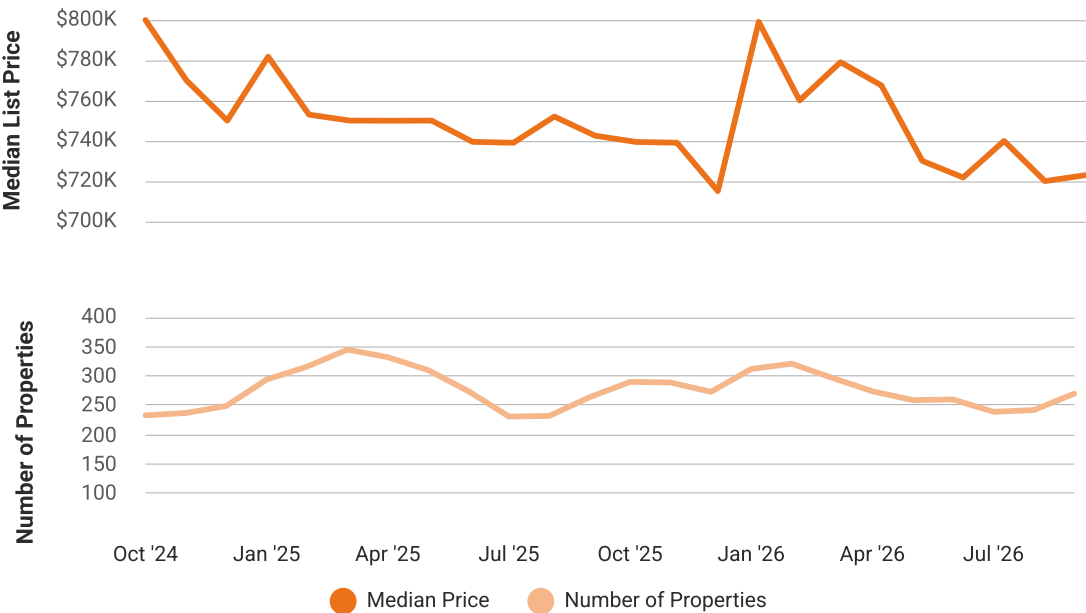
Median List Price vs Active Listings in Fountain Hills, Arizona

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median list price and number of active properties for the given location.

Source: Listing Data

Update Frequency: Monthly



Market Snapshot

Value and Price Changes

	Current	Last Month	Last 3 Months	Last 12 Months	Last 24 Months	Last 36 Months
Median Est. Property Value Last Updated: 9/30/2026	\$702,510	\$703,760 -0.18%	\$698,380 +0.59%	\$692,870 +1.39%	\$688,840 +1.98%	\$670,960 +4.7%
Median Sold Price Last Updated: 9/30/2026	\$700,000	\$823,000 -14.95%	\$707,500 -1.06%	\$778,750 -10.11%	\$713,500 -1.89%	\$630,000 +11.11%
Median List Price Last Updated: 9/30/2026	\$722,950	\$719,950 +0.42%	\$721,749 +0.17%	\$742,500 -2.63%	\$800,000 -9.63%	\$878,900 -17.74%

About this Data: Because some brokerages may choose not to include their MLS listing content within the RPR platform, the analysis contained in this report may not have been created using all the available listing data within this geographical market.
Median estimated property values are generated by a valuation model and are not formal appraisals. Valuations are based on public records and MLS data where licensed. The Metrics displayed here reflect **All Residential Single Family, Condo, Townhouse and Apartment properties** data.

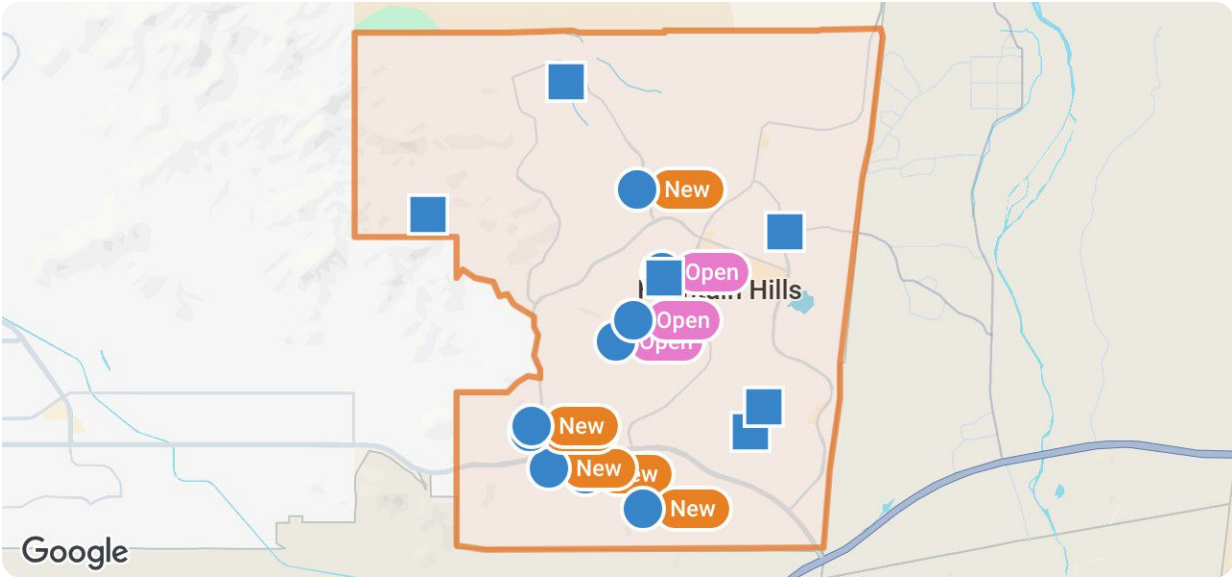
Market Activity

Market Activity Filters

- Sort Order: Recently updated
- Maximum Properties Per Change Type: 10
- Change Types: New Listings, Price Change, Closed
- Property Types: Single Family
- Property Features: Sale Price: Any, Lease Price: Any, Beds: 3+, Baths: 2+, Living Area: Any, Lot Size: Any, Year Built: Any

Summary

For Sale Activity in the Last Week



Legend

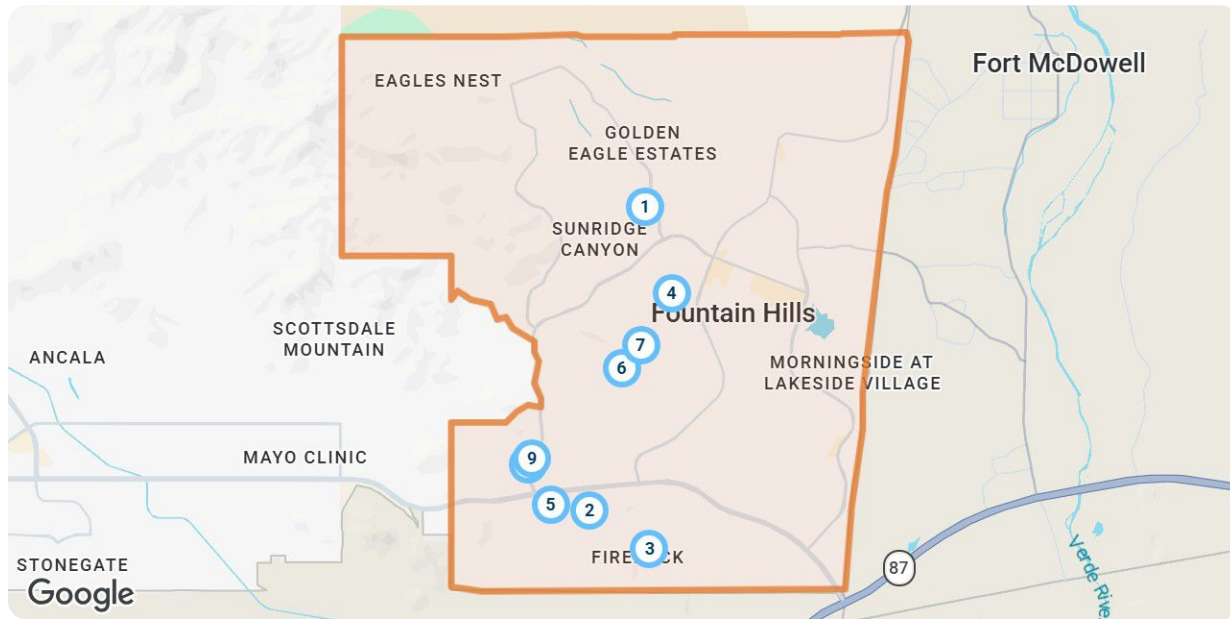
- For Sale
- Recently Closed

	New	Closed
Number of Properties	10	3
Lowest Listing Price / Est.Value	\$650,000	\$984,000
Median Listing Price / Est.Value	\$1,322,500	\$1,106,000
Highest Listing Price / Est.Value	\$2,450,000	\$1,400,000
Average Price / sqft	\$435	\$372
Median Price / sqft	\$388	\$328
Average Days in RPR	3	58
Median Days in RPR	3	58
Total Volume	\$13,669,900	\$3,490,000
Source	Listings	Public Records & Listings

Market Activity Breakdown

New

Source: Listings



Legend

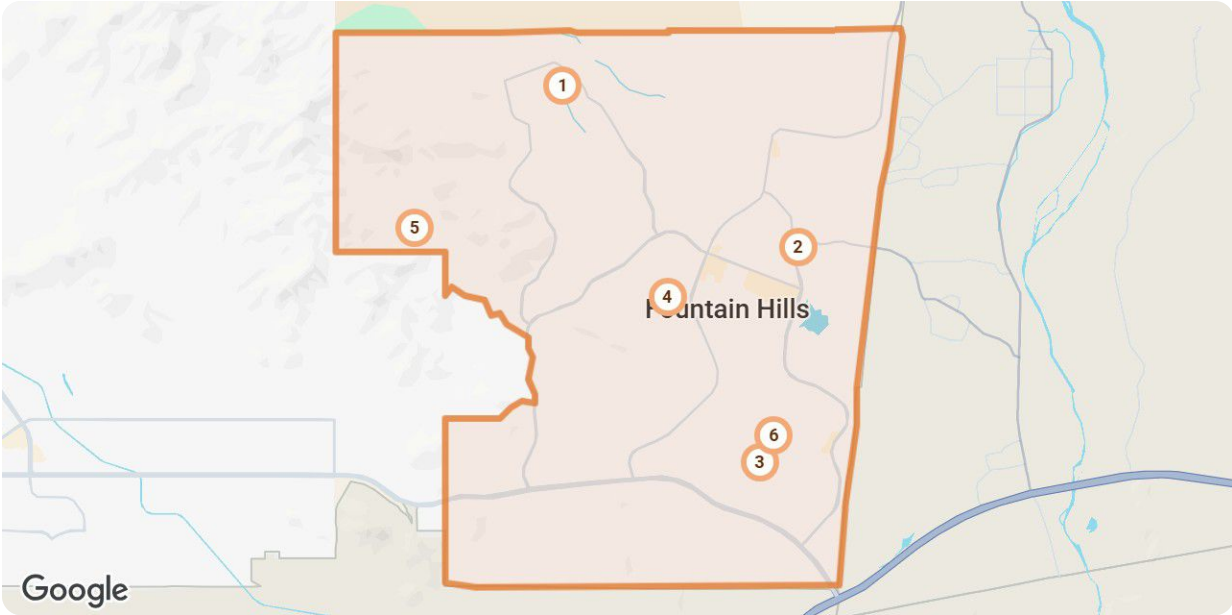
 Active For Sale

New: 10 properties		Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / \$ Per Sq Ft
1	 16117 E Star Gaze Trl Fountain Hills, AZ 85268 MLS ID: 7095604 ● Active / For Sale Listing Courtesy of Realty ONE Group	Single Family	4/5	4,384	0.73 acres	2001	10/18/2026 – days	\$1,950,000 \$445/sq ft
2	 14119 E Harmony Ln Fountain Hills, AZ 85268 MLS ID: 7094273 ● Active / For Sale Listing Courtesy of Toll Brothers Real Estate	Single Family	4/5	3,718	0.3 acres	2025	10/15/2026 3 days	\$2,450,000 \$659/sq ft
3	 16442 E Inca Ave Fountain Hills, AZ 85268 MLS ID: 7095265 ● Active / For Sale Listing Courtesy of Compass	Single Family	3/4	2,760	1.05 acres	1983	10/16/2026 2 days	\$1,395,000 \$505/sq ft
4	 13645 N Mesquite Ln Fountain Hills, AZ 85268 MLS ID: 7095066 ● Active / For Sale Listing Courtesy of HomeSmart Lifestyles	Single Family	3/3	2,902	10,354 sqft	1997	10/16/2026 2 days	\$1,100,000 \$379/sq ft
5	 15115 E Pancho Villa Pl Fountain Hills, AZ 85268 MLS ID: 7093869 ● Active / For Sale Listing Courtesy of MCO Realty	Single Family	3/3	3,287	0.53 acres	1993	10/14/2026 4 days	\$1,250,000 \$380/sq ft

New: 10 properties		Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / \$ Per Sq Ft
6		10820 N Buffalo Dr Fountain Hills, AZ 85268 MLS ID: 7095168 ● Active / For Sale Listing Courtesy of MCO Realty	Single Family	3/3	3,074	0.99 acres	2028	10/16/2026 2 days \$1,700,000 \$553/sq ft
7		17452 E San Marcus Dr Fountain Hills, AZ 85268 MLS ID: 7095215 ● Active / For Sale Listing Courtesy of eXp Realty	Single Family	3/2	2,201	0.27 acres	1992	10/16/2026 2 days \$650,000 \$295/sq ft
8		13615 N Sunset Dr Fountain Hills, AZ 85268 MLS ID: 7094344 ● Active / For Sale Listing Courtesy of Cactus Rose Realty	Single Family	4/4	3,929	0.36 acres	1998	10/15/2026 3 days \$1,550,000 \$395/sq ft
9		17030 E Aloe Dr Fountain Hills, AZ 85268 MLS ID: 7093279 ● Active / For Sale Listing Courtesy of MCO Realty	Single Family	3/2	2,030	8,899 sqft	1993	10/13/2026 5 days \$775,000 \$382/sq ft
10		17041 E Monterey Dr Fountain Hills, AZ 85268 MLS ID: 7093668 ● Active / For Sale Listing Courtesy of MCO Realty	Single Family	3/2	2,407	1 acre	1982	10/14/2026 4 days \$849,900 \$353/sq ft

Closed

Source: Public Records and Listings



Legend

● Closed

Closed: 3 properties		Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	Closed Date / Days in RPR	Closed Price / \$ Per Sq Ft	List to Sold Price %
1	 15740 E Cholla Dr Fountain Hills, AZ 85268 MLS ID: 7077418 Closed / For Sale Courtesy of RE/MAX Sun Properties	Single Family	4/4	3,017	9,984 sqft 2005	10/16/2026 25 days	\$984,000 \$326/sq ft	0.1%
2	 15346 E Palomino Blvd Fountain Hills, AZ 85268 MLS ID: 7054389 Closed / For Sale Courtesy of Jason Mitchell Real Estate	Single Family	4/3	3,367	10,006 sqft 1994	10/13/2026 90 days	\$1,106,000 \$328/sq ft	3.83%
3	 14720 E Summit Dr Fountain Hills, AZ 85268 MLS ID: 7076476 Closed / For Sale Courtesy of Berkshire Hathaway HomeServices Arizona Properties	Single Family	3/4	3,033	0.26 acres 2001	10/13/2026 – days	\$1,400,000 \$462/sq ft	–

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I have been successfully selling Real Estate for the past 24+ years. My goal is focused to serve you. I appreciate people trusting me with their single most valuable asset. It's a responsibility I take very seriously.

I give 110% because I know you have a choice in selecting another Real Estate agent. I thank you for being your choice.

CAREER HIGHLIGHTS

- Principal and Managing Broker in Arizona
- Successfully Selling Real Estate Since 1994 - Experience Counts
- Real Estate Broker position since year 2002
- Featured on Zillow, Trulia, Realtor.com, Homes.com, MLSs and more.
- National Agent Network Professional
- Relocation Agent Network Professional
- Short-Sale and Bank Owned (REO) Expert
- Marketing and Social Media Expert
- **Reliability:** You can rely on my experience. I keep my promises.
- **Extra Mile:** I strive to exceed my client's expectations.
- **Enthusiasm and Pleasant Personality:** I commit to honesty and integrity.
- **Action:** I am known to communicate and respond promptly.

THE OFFER

- Fair Commission: 2.5% - 5.5% to sell, 0% to purchase
- Dual Representation Commission Discount
- Luxury Home Listing Package
- Unique Website for Your Home
- State-Of-The-Art Online/Offline Marketing
- Increased Marketing: Over 100,000+ online views on average per listing!
- Home Warranty – No Charge to Sellers
- Social Media Marketing Campaigns
- Fast Lead Response: 5 Minute response time
- Professional Photography and Professional Home Staging*
- Home Value and Competitive/Comprehensive Market Analysis
- Proactive Investment Opportunities
- Cancel Anytime for No Charge



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