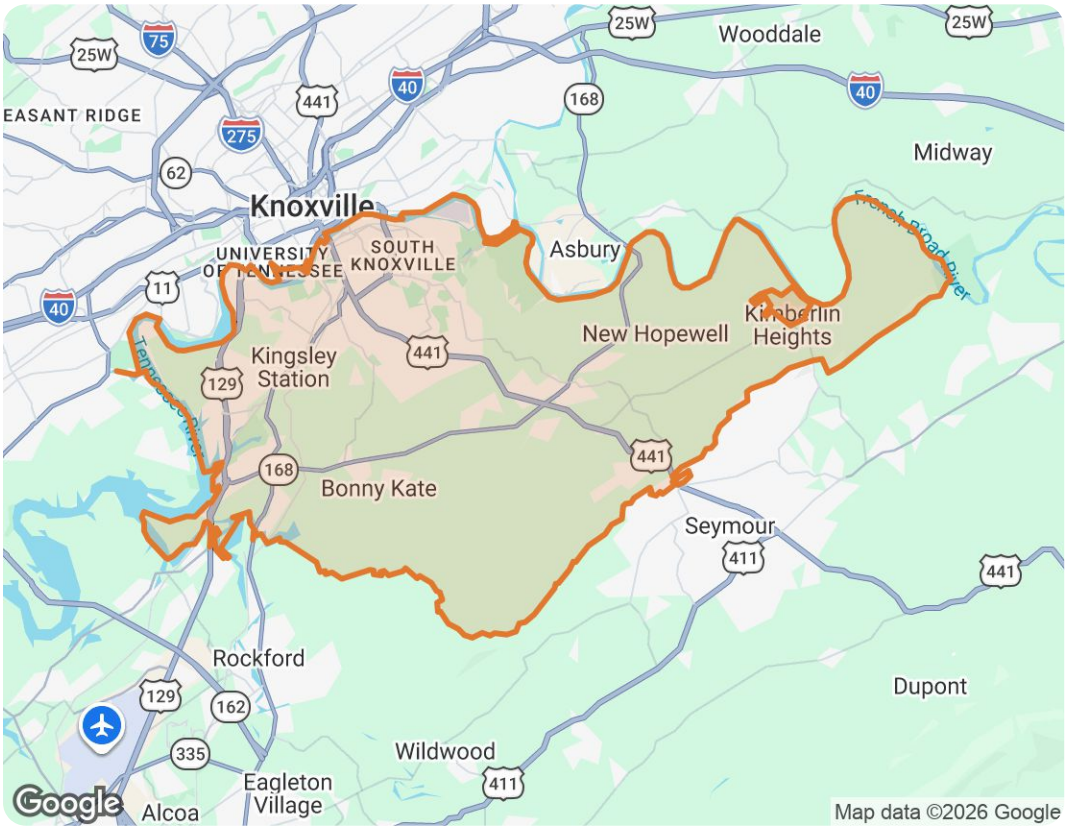
Knoxville, TN 37920



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Capstone Realty Group

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Knoxville, TN 37923

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Market Trends

Market Trends for Knoxville, TN 37920

Single Family + Condo/Townhouse/Apt.

October 2026

Market Type

Seller's Market | Balanced Market | Buyer's Market

Key Details

Months of Inventory	Sold to List Price %	Median Days in RPR	Median Sold Price
3.46	97%	25	$355,000
↓ 4.68% MoM	↓ 1.54% MoM		↑ 0.73% MoM

October 2026 Median Estimated Property Value

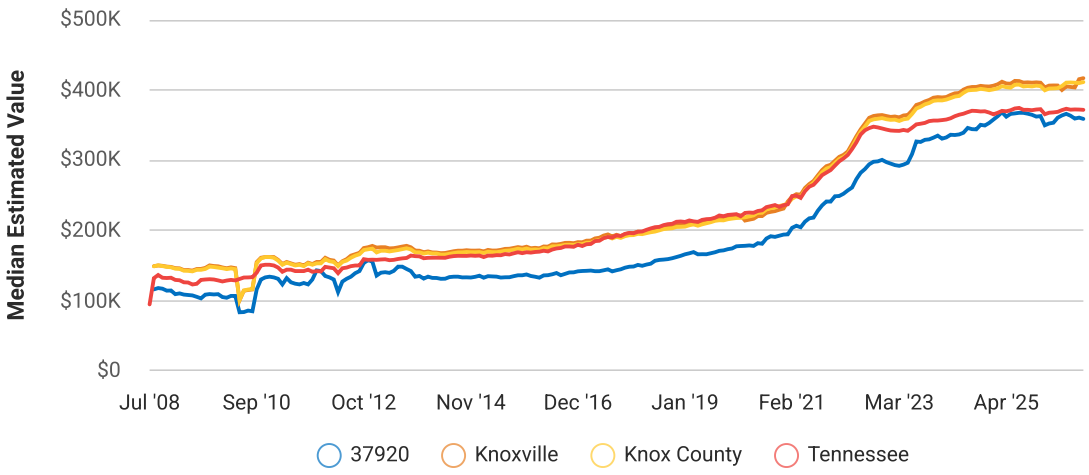
Single Family + Condo/Townhouse/Apt.

This graphic displays property estimates for a market area and a subject property, where one has been selected. Estimated property values are generated by a valuation model and are not formal appraisals.

Source: Public records, and MLS sources where licensed

Update Frequency: Monthly

Median Estimated Value	Last Month Change	12 Month Change
$358,900	-0.5%	-1.6%



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Knoxville, TN 37920

October 2026 Active Listings

Knoxville, TN 37920

Single Family + Condo/Townhouse/Apt.

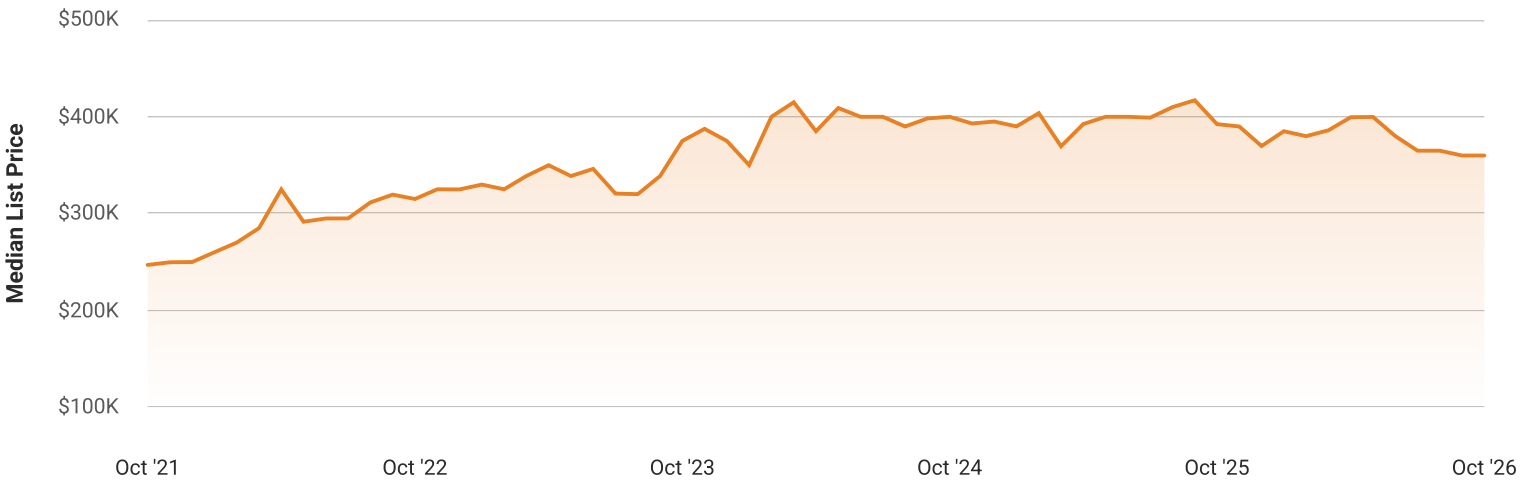
This graphic summarizes key statistics for properties that were in an active status on the last day of each month. RPR uses list date and a derived pending date to determine if the listing was active on the last day of the month. An end-of-month snapshot of active listings helps to understand inventory levels, price points and duration on the market.

Source: Listing sources

Update Frequency: Monthly

Median List Price - $359,900

0% Month over Month



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Knoxville, TN 37920

October 2026 Sold Listings

Knoxville, TN 37920

Single Family + Condo/Townhouse/Apt.

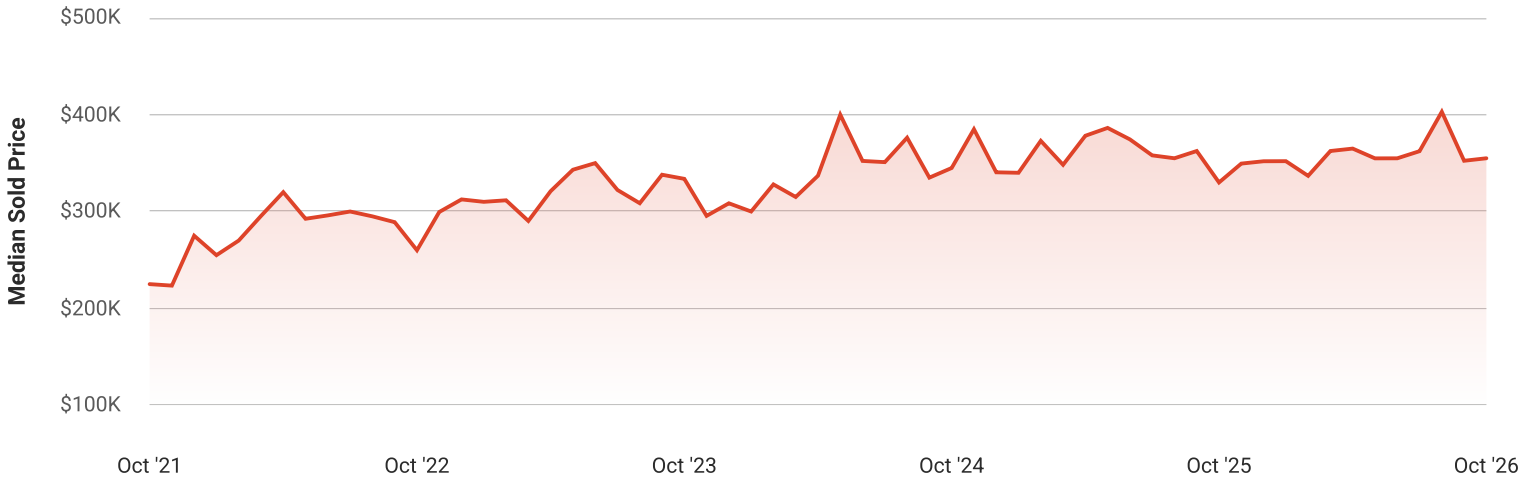
This graphic summarizes key statistics for properties that sold each month. RPR uses a derived sold date to determine when a property moved into a sold status within the given month. These statistics are important for understanding the price points on sold properties as well as the difference between the list price and sold price, which reveals whether buyers are paying over or under the asking price.

Source: Listing sources

Update Frequency: Monthly

Median Sold Price - $355,000

↑ 0.7% Month over Month



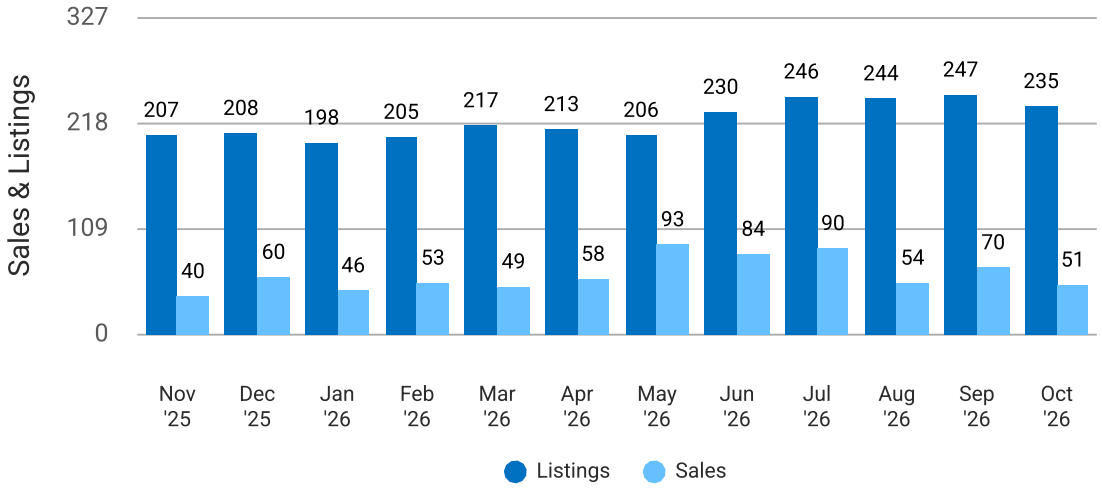
Total Sales and Active Listings in Knoxville, TN 37920

Single Family + Condo/Townhouse/Apt.

This graph compares the number of sales with the number of active listings in the local market.

Source: MLS data where licensed

Update Frequency: Monthly



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Knoxville, TN 37920

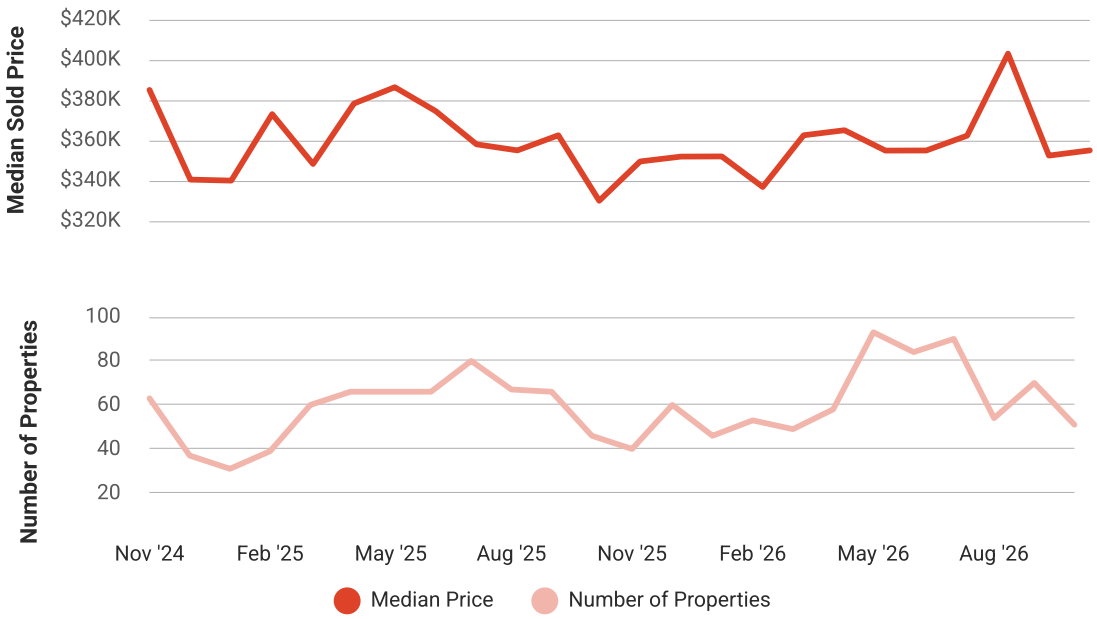
Median Sold Price vs Sold Listings in Knoxville, TN 37920

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median sold price and number of sold listings for the given location.

Source: Listing Data

Update Frequency: Monthly



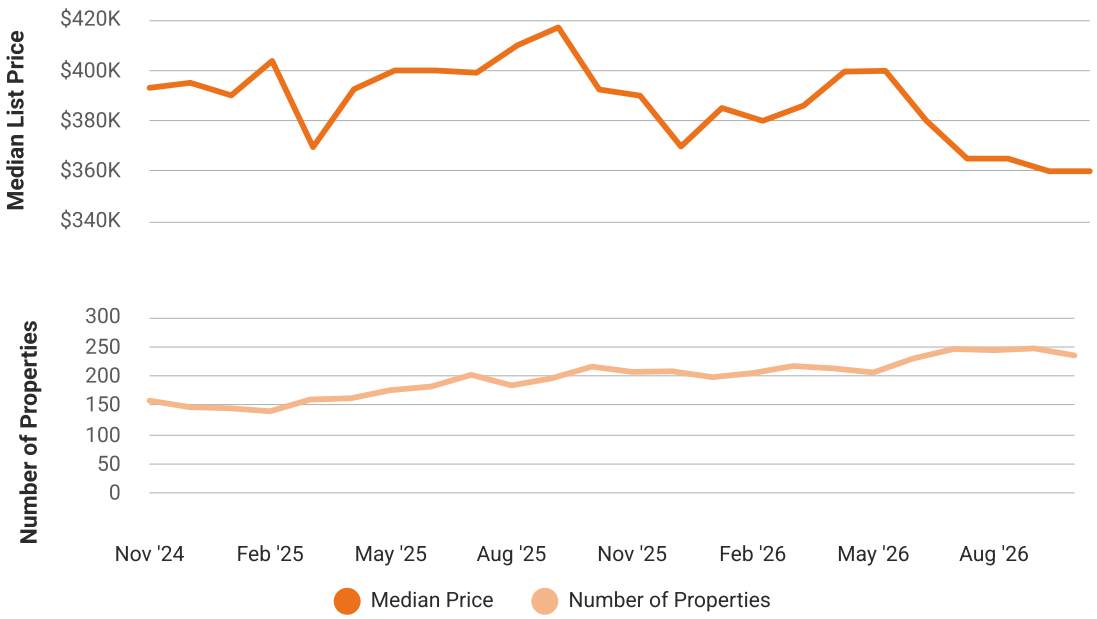
Median List Price vs Active Listings in Knoxville, TN 37920

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median list price and number of active properties for the given location.

Source: Listing Data

Update Frequency: Monthly



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Market Snapshot

Value and Price Changes

	Current	Last Month	Last 3 Months	Last 12 Months	Last 24 Months	Last 36 Months
Median Est. Property Value Last Updated: 10/31/2026	$358,900	$360,710 -0.5%	$363,420 -1.24%	$364,760 -1.61%	$350,460 +2.41%	$329,760 +8.84%
Median Sold Price Last Updated: 10/31/2026	$355,000	$352,415 +0.73%	$362,312 -2.02%	$330,000 +7.58%	$344,950 +2.91%	$333,750 +6.37%
Median List Price Last Updated: 10/31/2026	$359,900	$359,900 0%	$364,900 -1.37%	$392,325 -8.26%	$399,900 -10%	$375,000 -4.03%

About this Data: Because some brokerages may choose not to include their MLS listing content within the RPR platform, the analysis contained in this report may not have been created using all the available listing data within this geographical market.
Median estimated property values are generated by a valuation model and are not formal appraisals. Valuations are based on public records and MLS data where licensed. The Metrics displayed here reflect **All Residential Single Family, Condo, Townhouse and Apartment properties** data.

Market Activity

Market Activity Filters

Sort Order: Recently updated
Maximum Properties Per Change Type: 10
Change Types: New Listings, Pending, Closed, Distressed
Property Types: Single Family, Condo/Townhouse/Apt
Property Features: Sale Price: Any, Lease Price: Any, Beds: Any, Baths: Any, Living Area: Any, Lot Size (acre): Any, Year Built: Any

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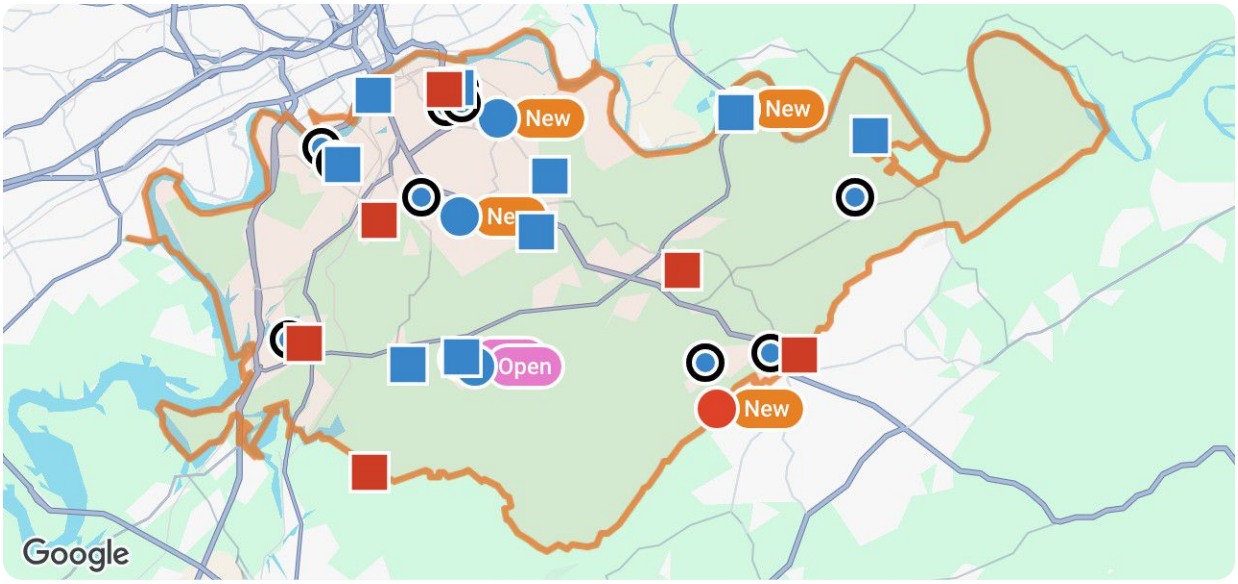
Knoxville, TN 37920

Summary

For Sale Activity in the Last 3 Months



Legend

- For Sale
- For Sale Pending
- Distressed For Sale or Lease
- Recently Closed
- Distressed

	New	Pending	Closed	Distressed
Number of Properties	10	10	10	8
Lowest Listing Price / Est.Value	$209,900	$174,900	$190,000	$1
Median Listing Price / Est.Value	$299,900	$334,995	$284,500	$280,125
Highest Listing Price / Est.Value	$589,000	$730,000	$425,000	$389,090
Average Price / sqft	$230	$229	$276	$190
Median Price / sqft	$222	$197	$265	$206
Average Days in RPR	42	79	69	31
Median Days in RPR	41	71	62	31
Total Volume	$3,495,500	$3,373,155	$2,941,400	$2,003,361
Source	Listings	Listings	Public Records & Listings	Public Records & Listings

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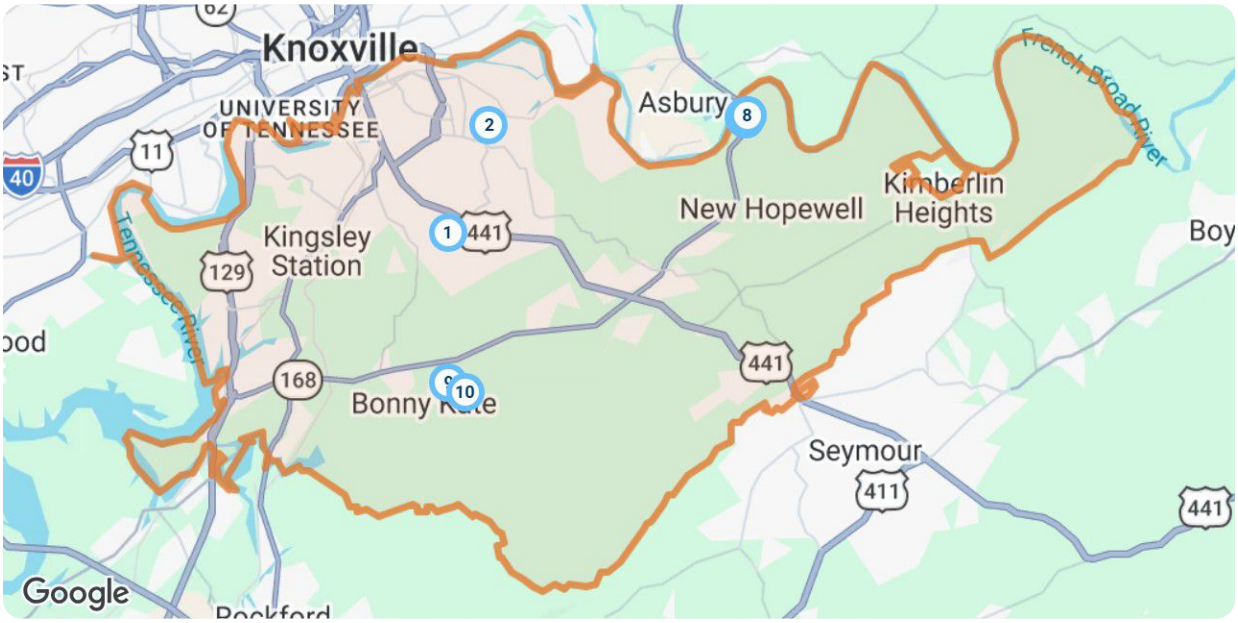
Knoxville, TN 37920

Market Activity Breakdown

New

Source: Listings



Legend

Active For Sale

New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
1 **1905 Kemper Ln Knoxville, TN 37920** MLS ID: 1354685 Active / For Sale *Listing Courtesy of First Neighborhoods Realty*	Single Family	3/3	3,298	0.68 acres	1961	9/7/2026 63 days	$545,000 $165/sq ft
2 **2104 Stock Creek Rd Knoxville, TN 37920** MLS ID: 1361600 Active / For Sale *Listing Courtesy of Keller Williams Realty*	Single Family	4/3	2,135	0.44 acres	2026	11/9/2026 – days	$589,000 $276/sq ft
3 **1760 Mcclung Ave Knoxville, TN 37920** MLS ID: 1355144 Active / For Sale *Listing Courtesy of Realty Executives Associates*	Single Family	3/2	1,185	7,405 sqft	1920	9/11/2026 59 days	$259,900 $219/sq ft
4 **400 Plaza St Knoxville, TN 37920** MLS ID: 1357289 Active / For Sale *Listing Courtesy of Alco Builders & Realty Co*	Single Family	3/2	1,123	5,662 sqft	2026	9/29/2026 41 days	$295,000 $263/sq ft
5 **402 Plaza St Knoxville, TN 37920** MLS ID: 1357313 Active / For Sale *Listing Courtesy of Alco Builders & Realty Co*	Single Family	3/2	1,123	5,662 sqft	2026	9/29/2026 41 days	$295,000 $263/sq ft

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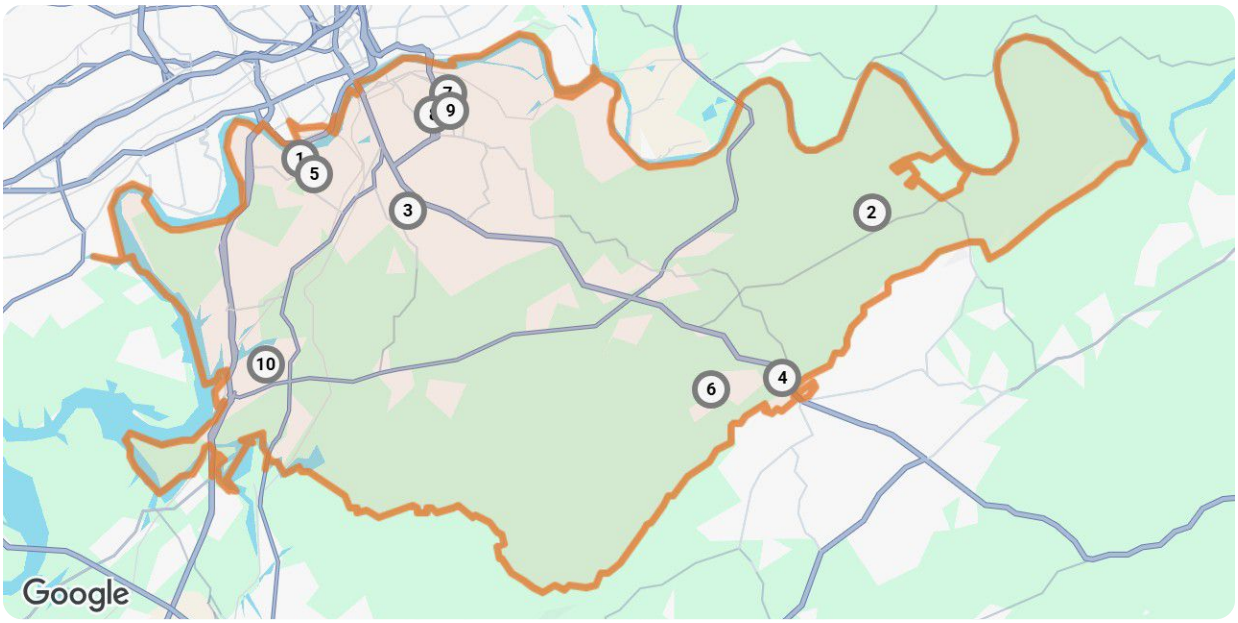
Knoxville, TN 37920

New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
6 **7421 Sevierville Pike** **Knoxville, TN 37920** MLS ID: 1358314 Active / For Sale *Listing Courtesy of Keller Williams*	Single Family	2/1	932	1 acre	1910	10/9/2026 31 days	$209,900 $225/sq ft
7 **1901 Woodson Dr** **Knoxville, TN 37920** MLS ID: 1359629 Active / For Sale *Listing Courtesy of Realty Executives Associates*	Single Family	3/2	1,436	0.53 acres	1940	10/21/2026 19 days	$399,900 $278/sq ft
8 **8713 Chapman Trace Way** **Knoxville, TN 37920** MLS ID: 1361535 Active / For Sale *Listing Courtesy of Woody Creek Realty, LLC*	Single Family	3/3	1,471	1,720 sqft	2026	11/9/2026 – days	$299,900 $204/sq ft
9 **8715 Chapman Trace Way** **Knoxville, TN 37920** MLS ID: 1361532 Active / For Sale *Listing Courtesy of Woody Creek Realty, LLC*	Single Family	3/3	1,471	1,720 sqft	2026	11/9/2026 – days	$302,000 $205/sq ft
10 **8717 Chapman Trace Way** **Knoxville, TN 37920** MLS ID: 1361529 Active / For Sale *Listing Courtesy of Woody Creek Realty, LLC*	Single Family	3/3	1,471	1,720 sqft	2026	11/9/2026 – days	$299,900 $204/sq ft

Pending

Source: Listings



Legend

Pending

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Knoxville, TN 37920

	Pending: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date	List Price / $ Per Sq Ft	Pending Date / Days in RPR
1	**2335 Peachtree St** **Knoxville, TN 37920** MLS ID: 1360935 Pending / For Sale *Listing Courtesy of First Neighborhoods Realty*	Single Family	3/2	1,238	8,363 sqft 1955	11/3/2026	$340,000 $275/sq ft	11/9/2026 6 days
2	**2227 Sylvania Ave** **Knoxville, TN 37920** MLS ID: 1359489 Pending / For Sale *Listing Courtesy of Capstone Realty Group*	Single Family	3/1	912	0.27 acres 1965	10/20/2026	$174,900 $192/sq ft	11/9/2026 20 days
3	**7522 Dodson Rd** **Knoxville, TN 37920** MLS ID: 1335602 Pending / For Sale *Listing Courtesy of Woody Creek Realty, LLC*	Single Family	3/3	1,305	40.83 acres 1965	4/6/2026	$730,000 $559/sq ft	11/9/2026 217 days
4	**301 Grandin Rd** **Knoxville, TN 37920** MLS ID: 1349464 Pending / For Sale *Listing Courtesy of Realty Executives Knox Valley*	Single Family	3/1	1,160	0.4 acres 1950	7/24/2026	$230,000 $198/sq ft	11/8/2026 107 days
5	**6408 Flintrock Cir** **Knoxville, TN 37920** MLS ID: 1345078 Pending / For Sale *Listing Courtesy of eXp Realty, LLC*	Single Family	3/3	2,050	0.5 acres 1969	6/18/2026	$395,000 $193/sq ft	11/8/2026 143 days
6	**3116 Della Margaret St** **Knoxville, TN 37920** MLS ID: 1352458 Pending / For Sale *Listing Courtesy of D.R. Horton*	Single Family	3/3	1,645	4,356 sqft 2026	8/20/2026	$329,990 $201/sq ft	11/6/2026 78 days
7	**8414 Louis Wise Ln** **Knoxville, TN 37920** MLS ID: 1361044 Pending / For Sale *Listing Courtesy of Honors Real Estate Services LLC*	Single Family	3/4	2,600	1.52 acres 1971	11/4/2026	$199,900 $77/sq ft	11/6/2026 2 days
8	**1013 Drive E** **Knoxville, TN 37920** MLS ID: 1347382 Pending / For Sale *Listing Courtesy of Hammontree Real Estate*	Single Family	2/1	917	10,018 sqft 1945	7/8/2026	$195,000 $213/sq ft	11/5/2026 120 days
9	**4268 Juliette Elise St** **Knoxville, TN 37920** MLS ID: 1354114 Pending / For Sale *Listing Courtesy of D.R. Horton*	Single Family	4/3	1,927	4,791 sqft 2026	9/2/2026	$363,365 $189/sq ft	11/5/2026 64 days
10	**624 Starlite Ln** **Knoxville, TN 37920** MLS ID: 1357846 Pending / For Sale *Listing Courtesy of Keller Williams*	Single Family	3/3	2,130	2.8 acres 1975	10/5/2026	$415,000 $195/sq ft	11/5/2026 31 days

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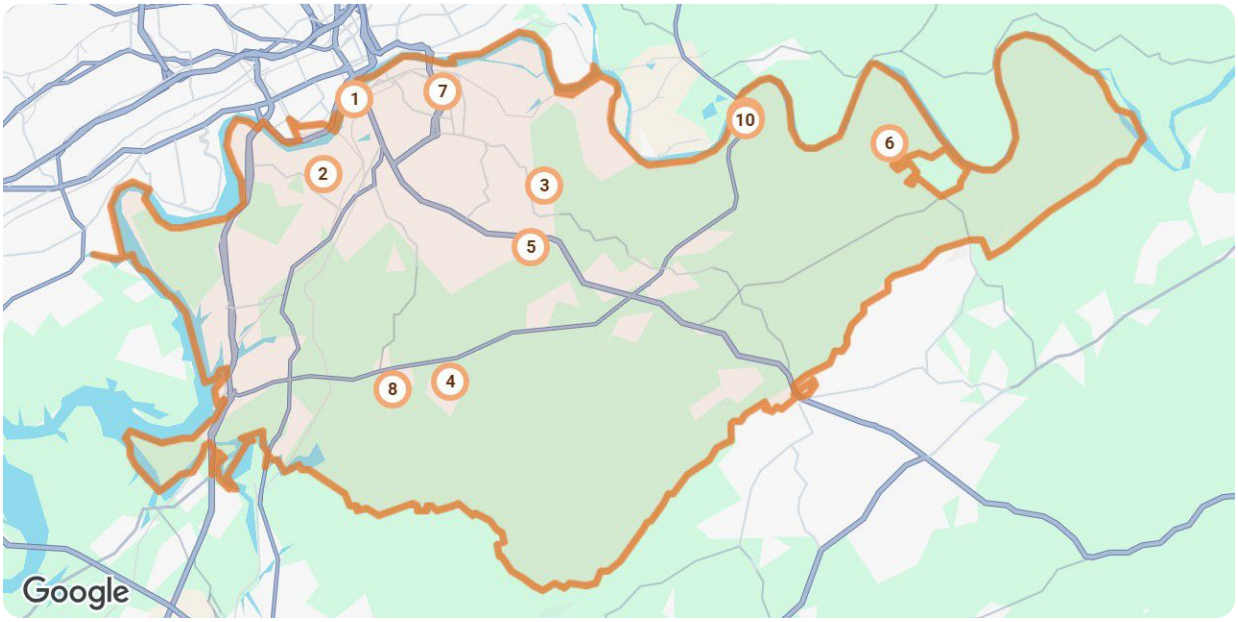
Knoxville, TN 37920

Closed

Source: Public Records and Listings



Legend

Closed

Closed: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	Closed Date / Days in RPR	Closed Price / $ Per Sq Ft	List to Sold Price %
1 **2114 Lincoln St** **Knoxville, TN 37920** MLS ID: 1351630 Closed / For Sale *Courtesy of Realty One Group Ascend*	Single Family	3/2	936	6,534 sqft 1935	11/6/2026 57 days	$275,000 $294/sq ft	↓ 8.33%
2 **3720 Spruce Ridge Way, Apt 22** **Knoxville, TN 37920** MLS ID: 1345433 Closed / For Sale *Courtesy of United Real Estate Solutions*	Condo/Townhouse/Apt.	4/4	1,510	435 sqft 2006	11/9/2026 108 days	$294,000 $195/sq ft	↓ 19.45%
3 **3416 Oak Grove St** **Knoxville, TN 37920** MLS ID: 1350266 Closed / For Sale *Courtesy of Atlas Smoky Mountains Realty*	Single Family	2/1	690	7,492 sqft 1940	11/6/2026 62 days	$197,500 $286/sq ft	↓ 3.66%
4 **2032 Island Home Ave** **Knoxville, TN 37920** MLS ID: 1351154 Closed / For Sale *Courtesy of Keyo Homes*	Single Family	2/1	960	5,662 sqft 2026	11/6/2026 55 days	$255,000 $266/sq ft	↑ 2%
5 **621 Latham Ave** **Knoxville, TN 37920** MLS ID: 1342782 Closed / For Sale *Courtesy of Asset Realty Management, Inc.*	Single Family	3/2	1,056	0.62 acres 2006	11/6/2026 114 days	$295,000 $279/sq ft	↓ 3.28%

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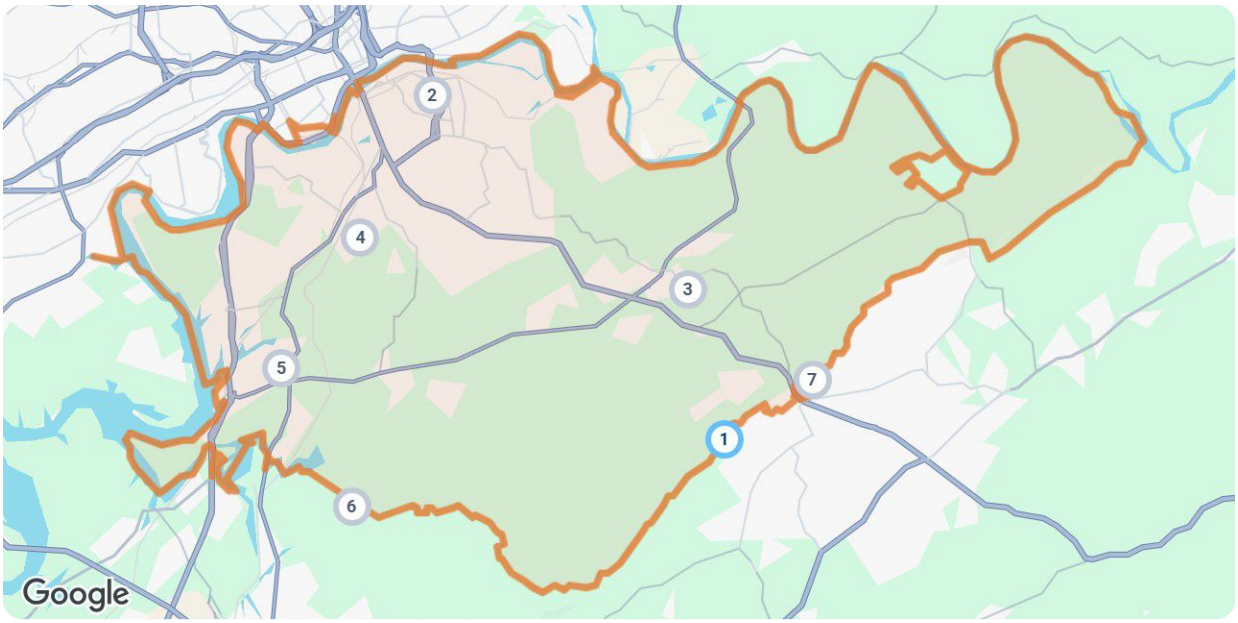
Knoxville, TN 37920

Closed: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	Closed Date / Days in RPR	Closed Price / $ Per Sq Ft	List to Sold Price %
6 **7821 Babs Rd** **Knoxville, TN 37920** MLS ID: 1355829 Closed / For Sale *Courtesy of United Real Estate Solutions*	Single Family	3/2	1,568	1.6 acres 1996	11/6/2026 9 days	$275,000 $175/sq ft	↓ 1.75%
7 **8036 Dodson Rd** **Knoxville, TN 37920** MLS ID: 1344613 Closed / For Sale *Courtesy of McDonald Realty, LLC*	Single Family	1/1	320	1 acre 2024	11/4/2026 135 days	$190,000 $594/sq ft	↓ 20.8%
8 **320 Avenue B** **Knoxville, TN 37920** MLS ID: 1348742 Closed / For Sale *Courtesy of Southland Realtors, Inc*	Single Family	3/3	1,977	6,969 sqft 2026	11/4/2026 69 days	$425,000 $215/sq ft	↓ 1.14%
9 **605 Kimberlin Heights Rd,** **Kimberlin Heights, TN 37920** MLS ID: 1356718 Closed / For Sale *Courtesy of Zach Taylor Real Estate*	Single Family	3/2	1,457	0.5 acres 1940	11/5/2026 9 days	$385,000 $264/sq ft	↓ 3.39%
10 **8711 Chapman Trace Way** **Knoxville, TN 37920** MLS ID: 1357257 Closed / For Sale *Courtesy of Woody Creek Realty, LLC*	Single Family	3/3	1,850	2,967 sqft 2026	11/4/2026 – days	$349,900 $189/sq ft	↓ 1.16%

Distressed

Source: Public Records and Listings



Legend

- Active For Sale
- Off Market, Hold, Withdrawn, Expired, or Canceled

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Knoxville, TN 37920

	Distressed: 8 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft	Distressed Date / Type
1	**709 Tipton Station Rd** **Knoxville, TN 37920** Off Market / Public Record	Single Family	2/1	1,089	1.18 acres 1968	– – days	– $165/sq ft	10/30/2026 Notice of Foreclosure Sale
2	**2545 Seaton Ave** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/1	1,440	7,013 sqft 1950	– – days	– $189/sq ft	10/28/2026 Notice of Foreclosure Sale
3	**4736 Sims Rd** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/2	1,628	1.06 acres 1930	– – days	– $114/sq ft	9/11/2026 Notice of Foreclosure Sale
4	**2913 Walmar Dr** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/2	1,688	– 1967	– – days	– $222/sq ft	9/11/2026 Notice of Foreclosure Sale
5	**217 Clovefield Ln** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/3	1,320	– 1994	– – days	– $295/sq ft	9/22/2026 Notice of Foreclosure Sale
6	**630 N Edington Rd** **Knoxville, TN 37920** Off Market / Public Record	Single Family	–/1	920	1.09 acres 1980	– – days	– $313/sq ft	9/4/2026 Notice of Foreclosure Sale
7	**9122 Pickens Gap Rd** **Knoxville, TN 37920** MLS ID: 10001955 Active / For Sale *Listing Courtesy of New Nest Realty*	Single Family	4/1	1,078	3 acres 1956	10/9/2026 31 days	$1 –/sq ft	8/13/2026 Active: 10/9/2026
8	**170 Burnett Ln** **Knoxville, TN 37920** Off Market / Public Record	Single Family	–/1	1,406	1.21 acres 1952	– – days	– $223/sq ft	9/5/2026 Notice of Foreclosure Sale

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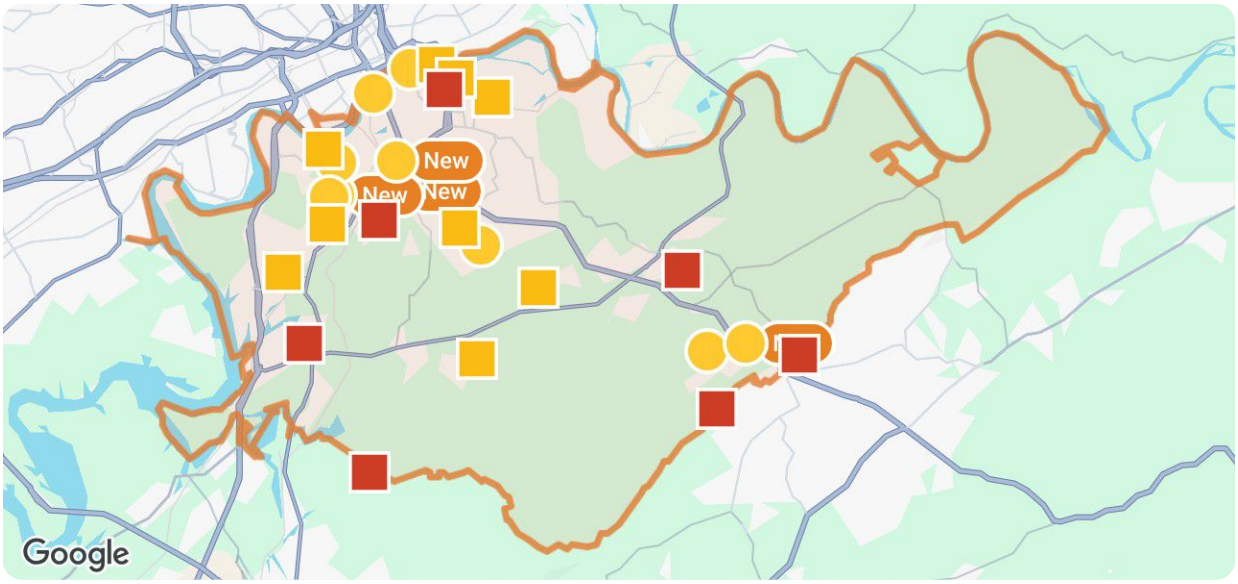
Knoxville, TN 37920

Summary

For Lease Activity in the Last 3 Months



Legend

- For Lease
- Distressed
- Recently Leased

	New	Closed	Distressed
Number of Properties	10	5	7
Lowest Listing Price / Est.Value	$1,500	$1,650	$180,000
Median Listing Price / Est.Value	$2,225	$1,950	$288,000
Highest Listing Price / Est.Value	$2,500	$2,500	$389,090
Average Price / sqft	$2	$1	$217
Median Price / sqft	$2	$1	$222
Average Days in RPR	40	51	–
Median Days in RPR	28	42	–
Total Volume	$21,300	$10,000	$2,003,360
Source	Listings	Public Records & Listings	Public Records & Listings

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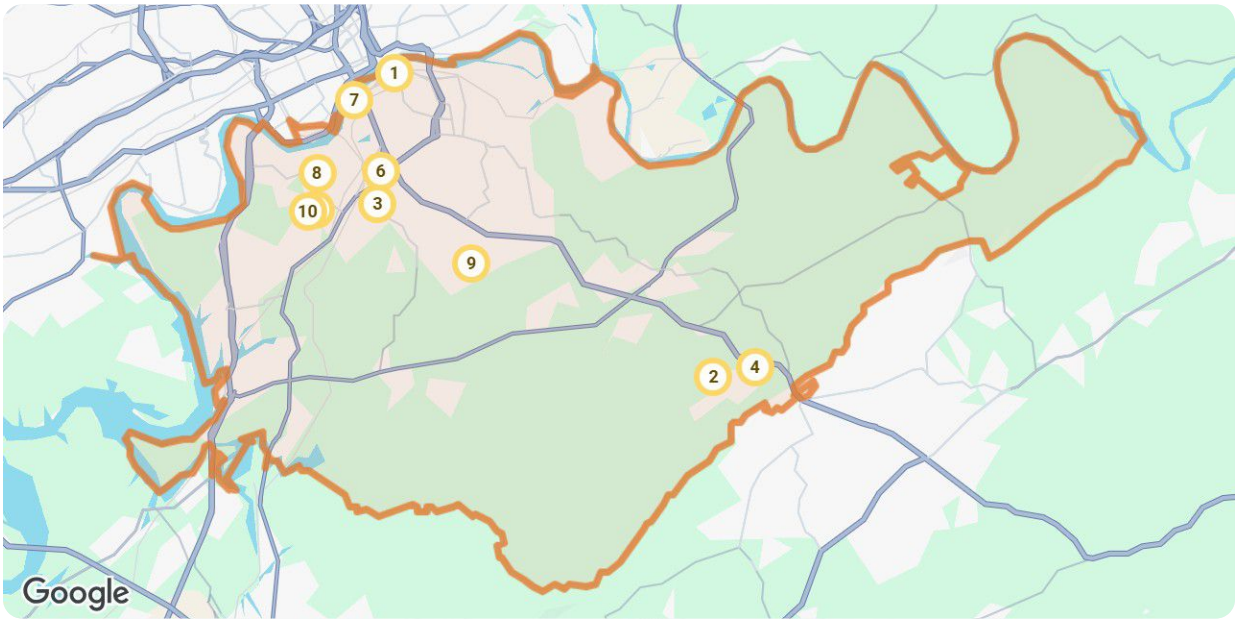
Knoxville, TN 37920

Market Activity Breakdown

New

Source: Listings



Legend

Active For Lease

New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
1 **3917 Kennedy Ln** **Knoxville, TN 37920** MLS ID: 1358979 Active / For Lease *Courtesy of Realty Executives Associates*	Single Family	3/2	1,200	435 sqft	1899	10/15/2026 25 days	$1,750 mo. $1/sq ft
2 **445 W Blount Ave, Apt 322** **Knoxville, TN 37920** MLS ID: 1352090 Active / For Lease *Courtesy of Downtown Realty, Inc.*	Condo/Townhouse/Apt.	2/2	1,179	–	2009	8/17/2026 84 days	$2,450 mo. $2/sq ft
3 **6908 W Martin Mill Pike** **Knoxville, TN 37920** MLS ID: 1360448 Active / For Lease *Courtesy of Greater Impact Realty*	Single Family	2/1	850	0.56 acres	1981	10/29/2026 11 days	$1,500 mo. $2/sq ft
4 **1121 Tree Top Way, Apt 1422** **Knoxville, TN 37920** MLS ID: 1355555 Active / For Lease *Courtesy of King Real Estate Services,Inc*	Condo/Townhouse/Apt.	3/3	1,332	435 sqft	2006	9/15/2026 55 days	$2,250 mo. $2/sq ft
5 **6108 Jilson Rd** **Knoxville, TN 37920** MLS ID: 1358346 Active / For Lease *Courtesy of Wallace*	Single Family	3/2	1,682	0.32 acres	1960	10/9/2026 31 days	$2,400 mo. $1/sq ft

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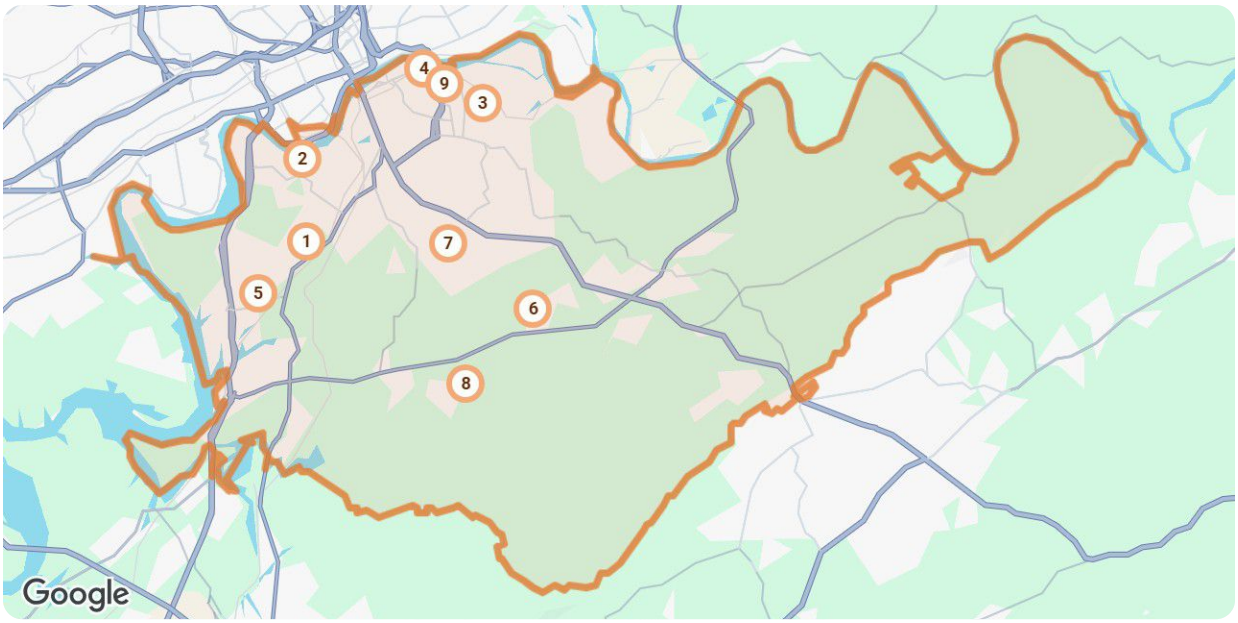
Knoxville, TN 37920

New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
6 **611 Phillips Ave** **Knoxville, TN 37920** MLS ID: 1356190 Active / For Lease *Courtesy of Wallace*	Single Family	2/2	900	3,920 sqft	1936	9/18/2026 52 days	$1,800 mo. $2/sq ft
7 **1010 Susanne Ave** **Knoxville, TN 37920** MLS ID: 1360242 Active / For Lease *Courtesy of Realty Executives Associates*	Single Family	3/2	1,456	10,498 sqft	1950	10/27/2026 13 days	$2,300 mo. $2/sq ft
8 **4400 Wells Rd** **Knoxville, TN 37920** MLS ID: 1359097 Active / For Lease *Courtesy of LeConte Realty, LLC*	Single Family	3/2	1,708	0.26 acres	1972	10/16/2026 24 days	$2,150 mo. $1/sq ft
9 **121 Ingersoll Ave** **Knoxville, TN 37920** MLS ID: 1359191 Active / For Lease *Courtesy of Coldwell Banker Jim Henry*	Single Family	3/3	1,331	–	2026	10/16/2026 24 days	$2,200 mo. $2/sq ft
10 **445 W Blount Ave, Apt 308** **Knoxville, TN 37920** MLS ID: 1352086 Active / For Lease *Courtesy of Crye-Leike Realtors South, Inc*	Single Family	2/2	1,087	435 sqft	2008	8/17/2026 84 days	$2,500 mo. $2/sq ft

Closed

Source: Public Records and Listings



Legend

Closed

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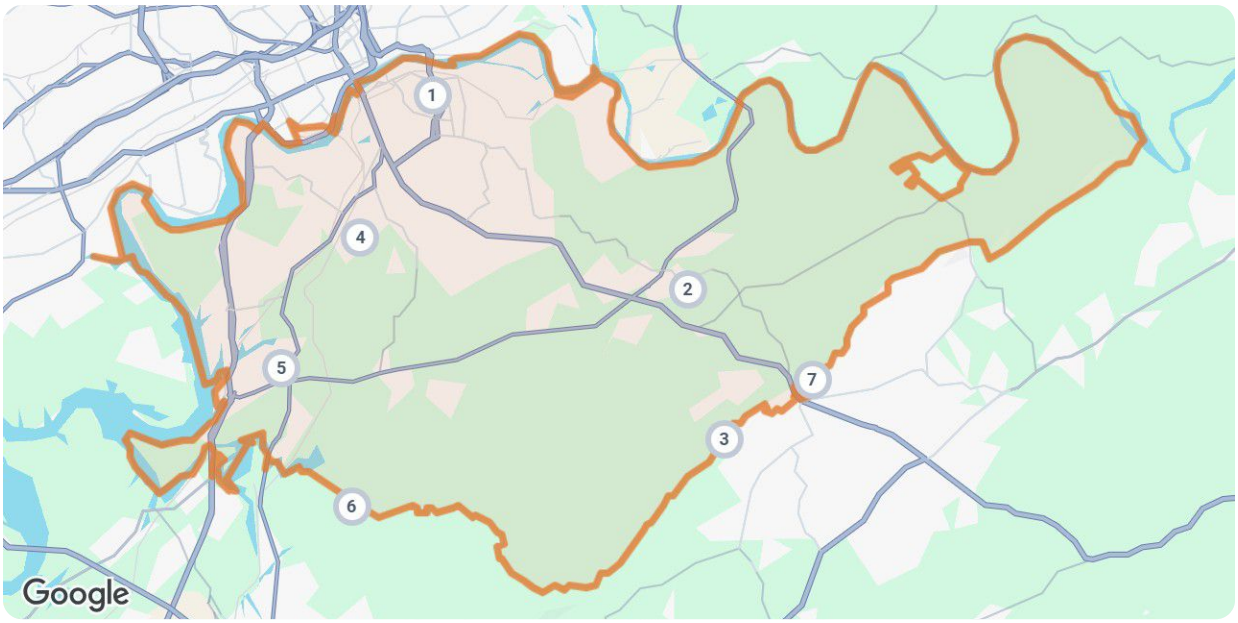
Knoxville, TN 37920

	Closed: 5 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	Closed Date / Days in RPR	Closed Price / $ Per Sq Ft	List to Sold Price %
1	**6006 Chalmers Dr** **Knoxville, TN 37920** MLS ID: 1355726 Closed / For Lease *Courtesy of Wallace*	Single Family	3/1	1,208	0.42 acres 1953	11/2/2026 42 days	– $1/sq ft	–
2	**637 Marston Ln** **Knoxville, TN 37920** MLS ID: 1350536 Closed / For Lease *Courtesy of LeConte Realty, LLC*	Single Family	4/2	2,108	0.25 acres 2008	8/15/2026 12 days	– $1/sq ft	–
3	**2113 Berea Ave** **Knoxville, TN 37920** MLS ID: 1357592 Closed / For Lease *Courtesy of Wallace*	Single Family	3/1	900	7,840 sqft 1957	10/16/2026 13 days	– $2/sq ft	–
4	**1960 Cherokee Bluff Dr** **Knoxville, TN 37920** MLS ID: 1351186 Closed / For Lease *Courtesy of Asset Realty Management, Inc.*	Single Family	3/3	1,680	12.42 acres 1976	10/20/2026 73 days	– $1/sq ft	–
5	**1801 Woodson Dr** **Knoxville, TN 37920** MLS ID: 1346294 Closed / For Lease *Courtesy of Engel & Volkers Knoxville*	Single Family	4/2	1,600	435 sqft 1899	10/24/2026 115 days	– $1/sq ft	–

Distressed

Source: Public Records and Listings



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Off Market, Hold, Withdrawn, Expired, or Canceled

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Knoxville, TN 37920

	Distressed: 7 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft	Distressed Date / Type
1	**709 Tipton Station Rd** **Knoxville, TN 37920** Off Market / Public Record	Single Family	2/1	1,089	1.18 acres 1968	– – days	– $165/sq ft	10/30/2026 Notice of Foreclosure Sale
2	**2545 Seaton Ave** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/1	1,440	7,013 sqft 1950	– – days	– $189/sq ft	10/28/2026 Notice of Foreclosure Sale
3	**4736 Sims Rd** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/2	1,628	1.06 acres 1930	– – days	– $114/sq ft	9/11/2026 Notice of Foreclosure Sale
4	**2913 Walmar Dr** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/2	1,688	– 1967	– – days	– $222/sq ft	9/11/2026 Notice of Foreclosure Sale
5	**217 Clovefield Ln** **Knoxville, TN 37920** Off Market / Public Record	Single Family	3/3	1,320	– 1994	– – days	– $295/sq ft	9/22/2026 Notice of Foreclosure Sale
6	**630 N Edington Rd** **Knoxville, TN 37920** Off Market / Public Record	Single Family	–/1	920	1.09 acres 1980	– – days	– $313/sq ft	9/4/2026 Notice of Foreclosure Sale
7	**170 Burnett Ln** **Knoxville, TN 37920** Off Market / Public Record	Single Family	–/1	1,406	1.21 acres 1952	– – days	– $223/sq ft	9/5/2026 Notice of Foreclosure Sale

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Hi Jeff & Lawanda,

I've prepared a market report for your neighborhood that highlights recent trends and activity in your area.

As you begin thinking about the timing of your move, we can review the numbers together and determine a pricing strategy that makes the most sense when the time comes. Because the market can shift quickly, it's best not to set a price too far in advance—but this report should serve as a helpful guide in the meantime.

Take a look when you have a moment, and let me know if anything catches your attention or raises questions.

I'm looking forward to the opportunity to connect again soon. And as always, I'm here if you need guidance or have questions along the way—please don't hesitate to reach out.

Kindest regards,

Jennifer

Jennifer Porco
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Jennifer Porco

Jennifer brings over two decades of real estate prowess to your home search or sale. Known for her unwavering dedication and keen market sense, Jennifer has a proven track record of delivering exceptional results.

Jennifer Porco, REALTOR®

Targeting the Right Buyers

We utilize a comprehensive marketing strategy designed to attract serious, qualified buyers. Through a combination of online and offline tactics, we ensure your property receives maximum exposure.

Online Presence

- **Professional Photography and Virtual Tours**: Showcasing your property in its best light.
- **Listing Syndication**: Your home will be featured on top real estate websites, including Zillow*, Redfin, Homes.com, Realtor.com, etc., ensuring wide visibility.
- **Social Media Campaigns**: Targeted ads and engaging posts on platforms like Facebook, Instagram and LinkedIn to reach potential buyers.
- **Email Marketing**: Directly reaching out to a curated list of potential buyers and real estate agents.

Offline Marketing

- **Open Houses**: Professionally hosted to welcome potential buyers.
- **Print Materials**: High-quality brochures and flyers distributed in key locations.
- **Networking**: Leveraging our extensive network of real estate professionals to find the right buyer.

★★★★★

I've had the pleasure of working with Jennifer Porco on multiple occasions whether it be property rentals or home sales. I've worked with other agents in the past, but none of them had the tenacity, drive, professionalism and motivation to get the job done. I highly recommend Jennifer Porco as a Real Estate Agent, you will not be disappointed!

-Iris Leyva

★★★★★

I have had several properties purchased and sold with Jennifer handling everything, she knows her job very well!!

-Doris Arnold

Pre-Listing Checklist

Exterior & Curb Appeal

- [ ] Landscaping trimmed and tidy
- [ ] Driveway and walkways clear and in good repair
- [ ] Exterior paint touch-ups completed
- [ ] House numbers visible and secure
- [ ] Front door and entryway welcoming and clean

Kitchen

- [ ] Countertops cleared and cleaned
- [ ] Appliances clean and fully functional
- [ ] Cabinets organized and decluttered
- [ ] Floors swept and mopped
- [ ] Fixtures and hardware polished

Bedrooms

- [ ] Personal items minimized and stored away
- [ ] Closets organized and decluttered
- [ ] Bedding clean and neatly arranged
- [ ] Floors vacuumed and free of stains
- [ ] Windows clean and treatments in good condition

Bathrooms

- [ ] Countertops cleared and cleaned
- [ ] Mirrors streak-free and clean
- [ ] Showers and tubs scrubbed and free of mildew
- [ ] Toilets clean and functioning properly
- [ ] Fresh towels and minimal decor

Living Room

- [ ] Furniture arranged to maximize space
- [ ] Clutter removed and surfaces dusted
- [ ] Lighting fixtures working and dust-free
- [ ] Floors cleaned and any rugs vacuumed
- [ ] Electronics organized and cords hidden

Utilities & Home Systems

- [ ] HVAC system serviced and filters changed
- [ ] Water heater functioning and accessible
- [ ] All outlets and switches functional
- [ ] Plumbing checked for leaks or drips
- [ ] Smoke and carbon monoxide detectors tested

Office/Home Workspace

- [ ] Desk organized and clear
- [ ] Cords and cables neatly managed
- [ ] Lighting adequate and functional
- [ ] Seating area neatly arranged
- [ ] Floors vacuumed and mopped

Final Touches

- [ ] Personal photos and sensitive items stored away
- [ ] Neutralize any pet odors and clean pet areas
- [ ] Replace any burnt out light bulbs
- [ ] Ensure all windows and doors operate smoothly
- [ ] Leave out any manuals or warranties for appliances and systems

Pre-Listing Checklist (Continued)

Ensure your property stands out and the listing process is as efficient as possible with this essential Pre-Listing Checklist. Designed with sellers in mind, this guide helps you cover the critical areas of your home, from the outside in, to showcase its best features.

Exterior & Curb Appeal

- [ ] Ensure the lawn is mowed, and gardens are weeded and mulched.
- [ ] Check that the driveway and walkways are clean and in good condition.
- [ ] Clean windows, repair any exterior damage, and consider a fresh coat of paint if needed.
- [ ] Make sure the entrance is inviting with a clean doormat, functioning doorbell, and neat porch area.

Interior Appeal

- [ ] Declutter all rooms to create a spacious and inviting environment.
- [ ] Deep clean the entire house, including carpets, windows, and surfaces.
- [ ] Apply a fresh coat of neutral paint where necessary to brighten spaces.
- [ ] Arrange furniture to optimize flow and showcase room purposes effectively.

Ready for Showing

- [ ] Replace all burnt-out light bulbs and ensure all light fixtures work.
- [ ] Remove personal photographs and items to allow buyers to envision themselves in the space.
- [ ] Neutralize odors, especially if you have pets, and ensure the home is ventilated.
- [ ] Leave out any important documents related to the house, such as warranties and manuals.

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Knoxville, TN 37920

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- RPR® is the nation's largest property database, exclusively for REALTORS®. It empowers REALTORS® to help buyers and sellers make informed decisions, backed by a real estate database covering more than 160 million residential and commercial properties in the United States.
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- RPR's data sources range from MLSs and county-level tax and assessment offices, to the U.S. Census and FEMA, to specialty data set providers such as Esri (consumer data), Niche (school information) and Precisely (geographic boundaries).

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