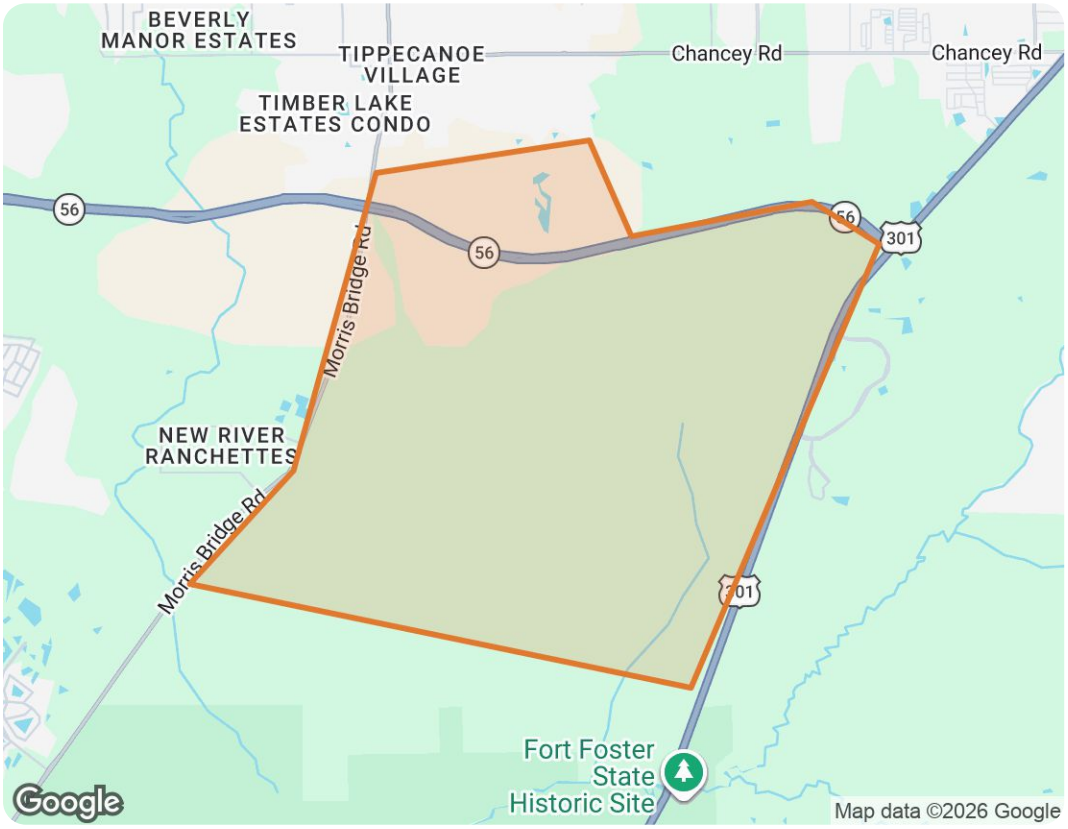
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Realty ONE Group MVP

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Market Trends

Market Trends for Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

September 2026

Market Type

Seller's Market | Balanced Market | Buyer's Market

Key Details

Months of Inventory	Sold to List Price %	Median Days in RPR	Median Sold Price
4.04	97.4%	68	$394,200
↓ 6.48% MoM	↓ 1.63% MoM	↑ 17.24% MoM	↓ 6.34% MoM

October 2026 Median Estimated Property Value

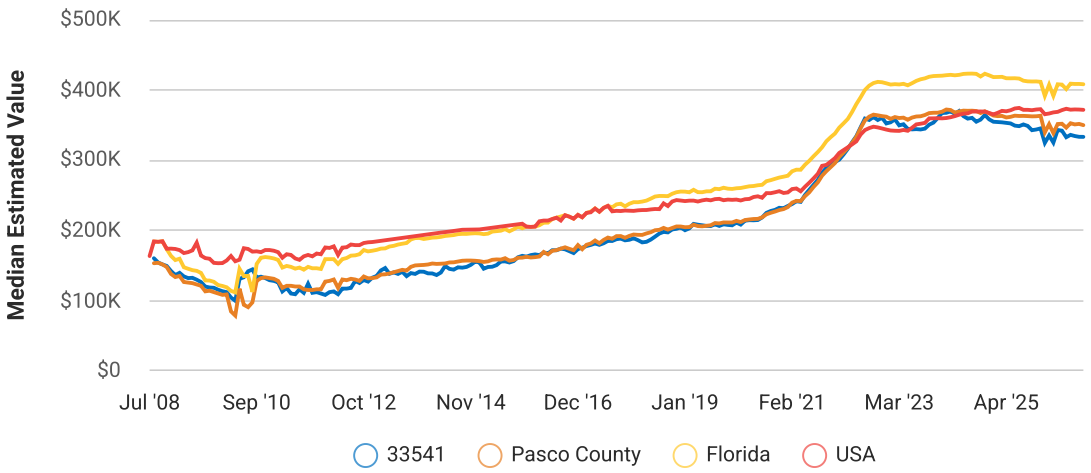
Single Family + Condo/Townhouse/Apt.

This graphic displays property estimates for a market area and a subject property, where one has been selected. Estimated property values are generated by a valuation model and are not formal appraisals.

Source: Public records, and MLS sources where licensed

Update Frequency: Monthly

Median Estimated Value	Last Month Change	12 Month Change
$333,310	–	-2.8%



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September 2026 Active Listings

Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

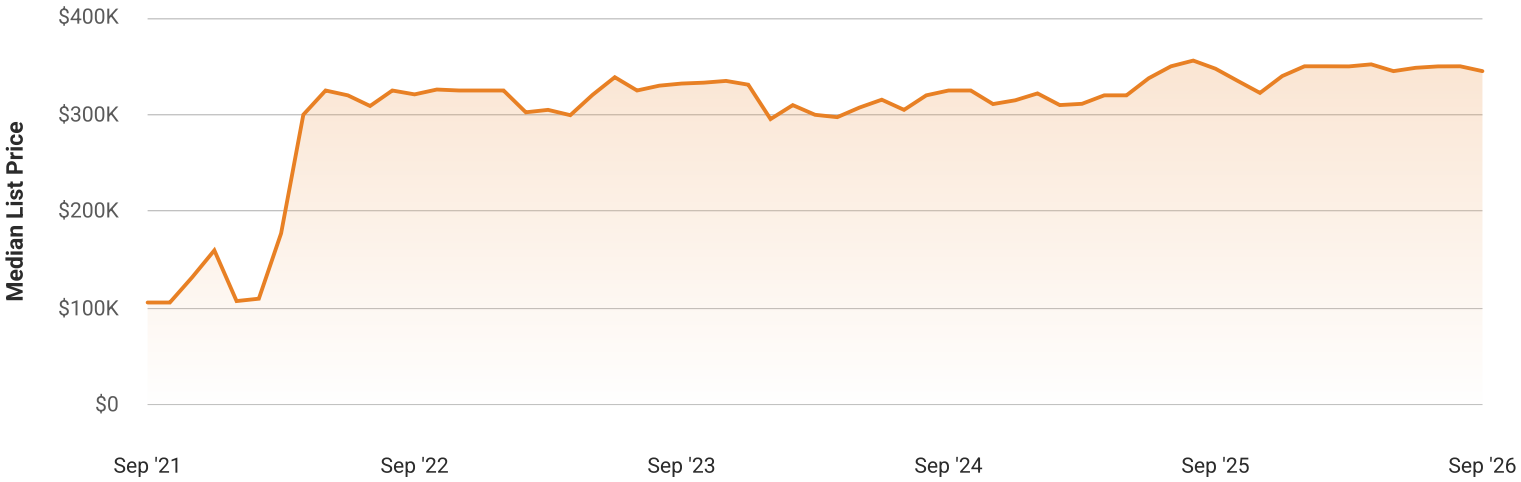
This graphic summarizes key statistics for properties that were in an active status on the last day of each month. RPR uses list date and a derived pending date to determine if the listing was active on the last day of the month. An end-of-month snapshot of active listings helps to understand inventory levels, price points and duration on the market.

Source: Listing sources

Update Frequency: Monthly

Median List Price - $345,000

1.4% Month over Month



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September 2026 Pending Listings

Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

This graphic summarizes key statistics for properties that were in a pending status on the last day of the month. RPR uses the list date, a derived pending date and a derived off-market status date to determine if the listing was in a pending status on the last day of the month. An end-of-month snapshot of pending listings helps to understand inventory that is waiting to close, price points and duration on the market.

Source: Listing sources

Update Frequency: Monthly

Median List Price - $360,000

↑ 2.9% Month over Month



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September 2026 Sold Listings

Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

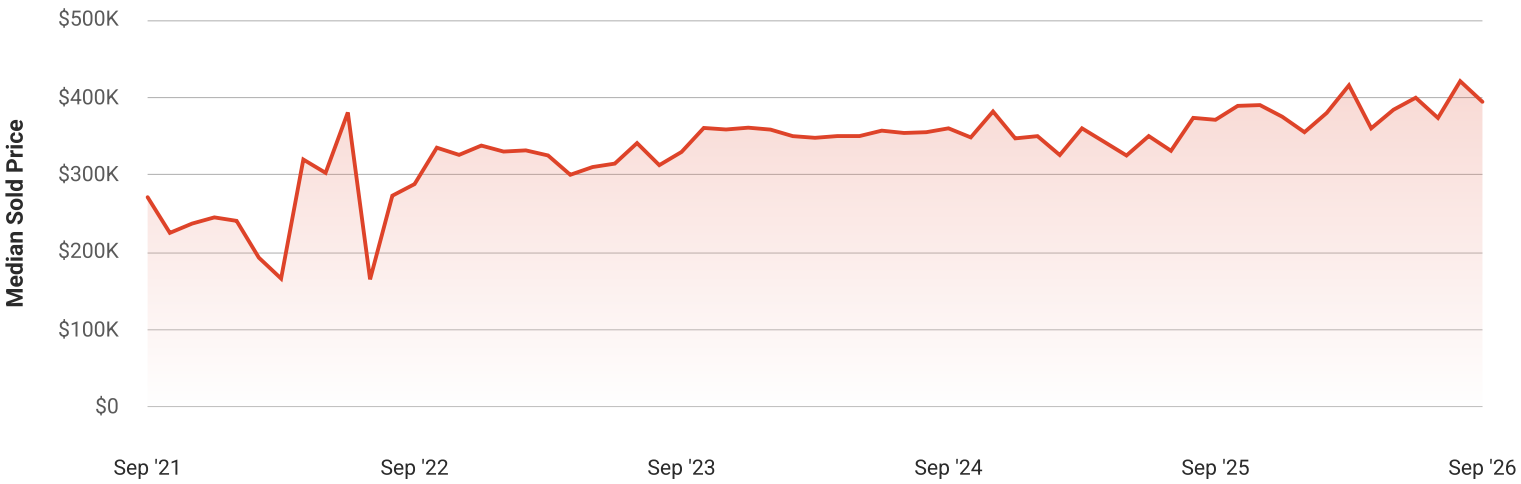
This graphic summarizes key statistics for properties that sold each month. RPR uses a derived sold date to determine when a property moved into a sold status within the given month. These statistics are important for understanding the price points on sold properties as well as the difference between the list price and sold price, which reveals whether buyers are paying over or under the asking price.

Source: Listing sources

Update Frequency: Monthly

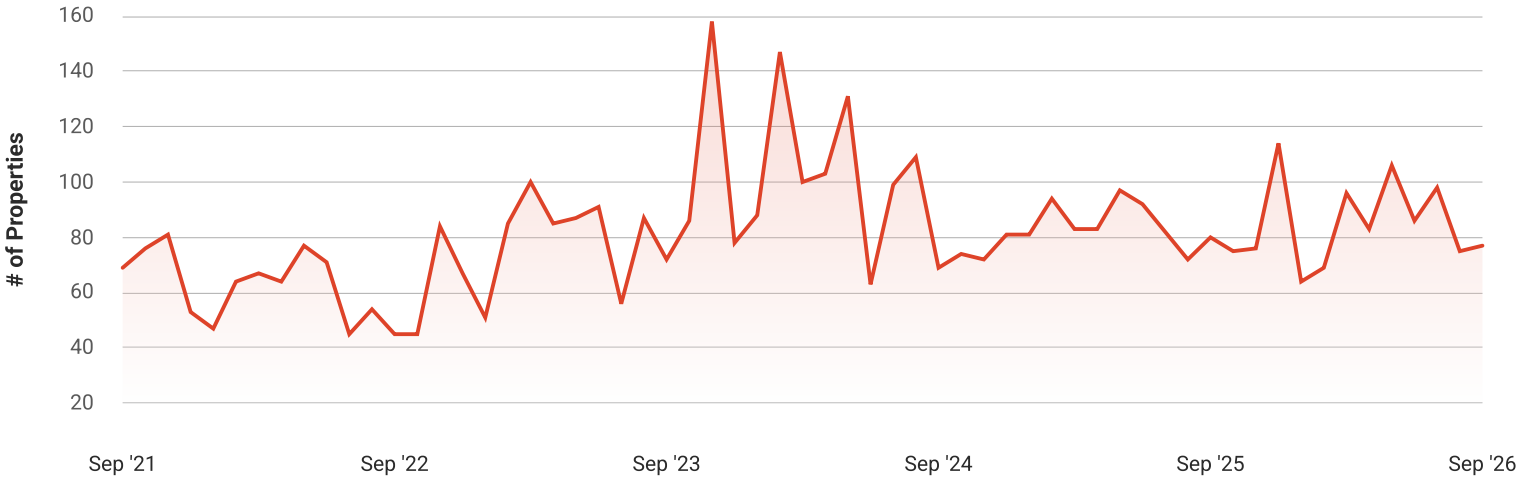
Median Sold Price - $394,200

↓ 6.3% Month over Month



of Properties - 77

↑ 2.7% Month over Month



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September 2026 Months Supply of Inv.

Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

This graphic summarizes key statistics that describe the given month's inventory level and the percentage change in the last month and year. Months of inventory is the number of months it will take a market to absorb the inventory that's available at the end of the month, based on the number of properties that typically go into pending each month. RPR calculates months of inventory by dividing the count of listings that were active on the last day of the month by a rolling 12-month average of newly pending listings.

Source: Listing sources

Update Frequency: Monthly

Months Supply of Inv.	Last Month Change	12 Month Change
4.04	-6.5%	-10.4%



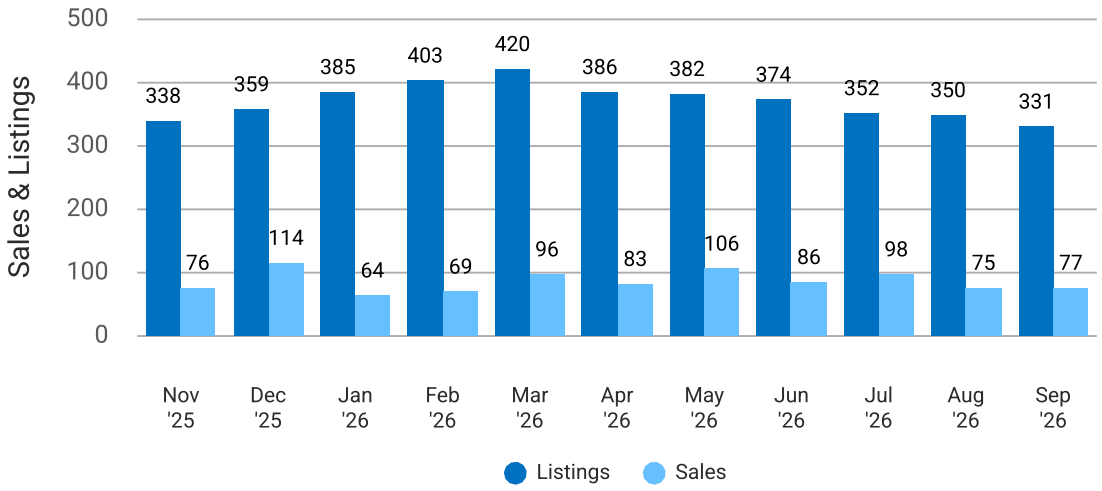
Total Sales and Active Listings in Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

This graph compares the number of sales with the number of active listings in the local market.

Source: MLS data where licensed

Update Frequency: Monthly



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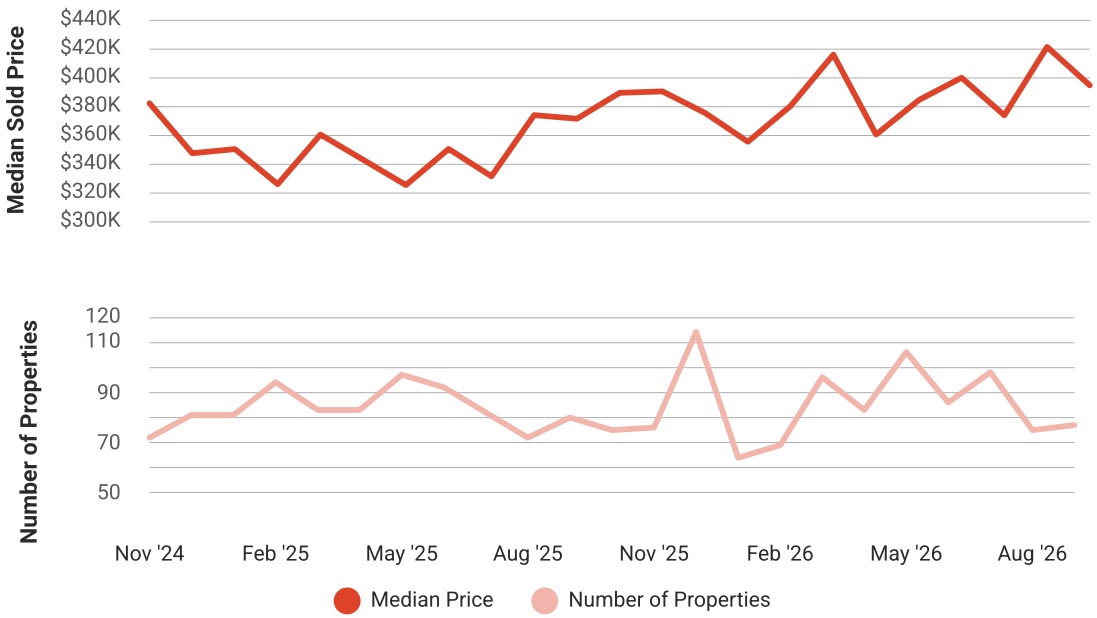
Median Sold Price vs Sold Listings in Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median sold price and number of sold listings for the given location.

Source: Listing Data

Update Frequency: Monthly



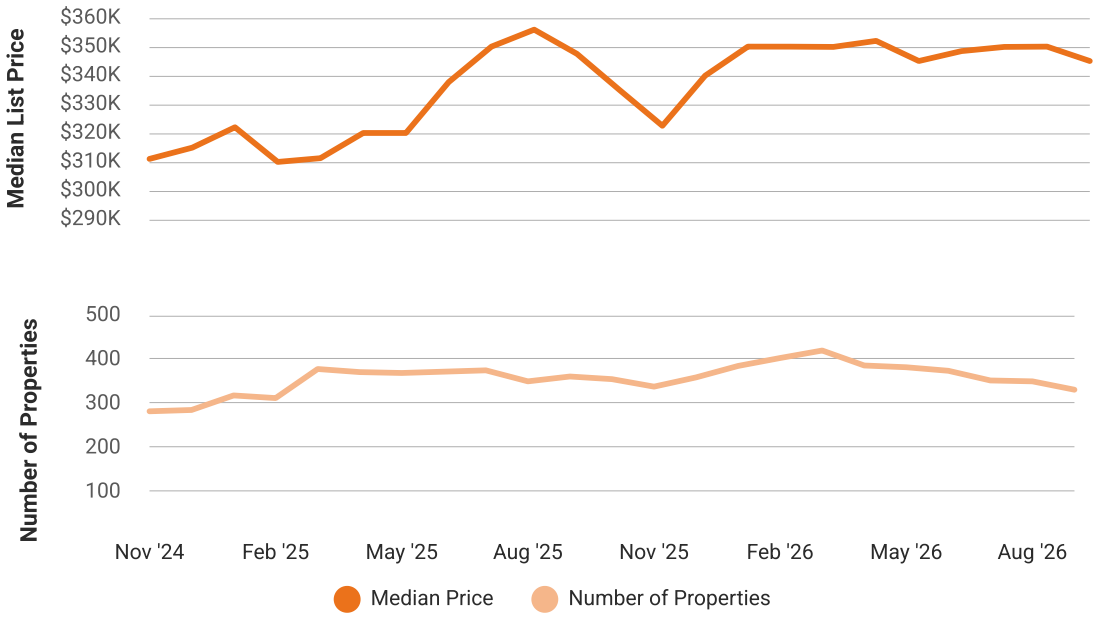
Median List Price vs Active Listings in Zephyrhills, FL 33541

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median list price and number of active properties for the given location.

Source: Listing Data

Update Frequency: Monthly



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HIGHEST FRANCHISE SATISFACTION
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MOST INNOVATIVE FRANCHISE
TOP FRANCHISE CULTURE
TOP FRANCHISES FOR WOMEN
MOST RECESSION PROOF FRANCHISE
Franchise Business REVIEW

TOP WOMEN OF influence
HOUSINGWIRE

GUINNESS WORLD RECORD HOLDER

top 1% IN AMERICA
RISMEDIA

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top LATINO AGENTS
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POWER Player
inman

ONE PURPOSE

Opening doors across the globe.

ONE HOME • ONE DREAM
ONE LIFE AT A TIME



COMMISSION

We value real estate professionals, empowering them to achieve greater success, faster.

COACHING

We value people and help develop them through our proprietary education system.

COMMUNITY

We value communities and vow to make an impact across the globe

COOLTURE

We value unity and having fun.

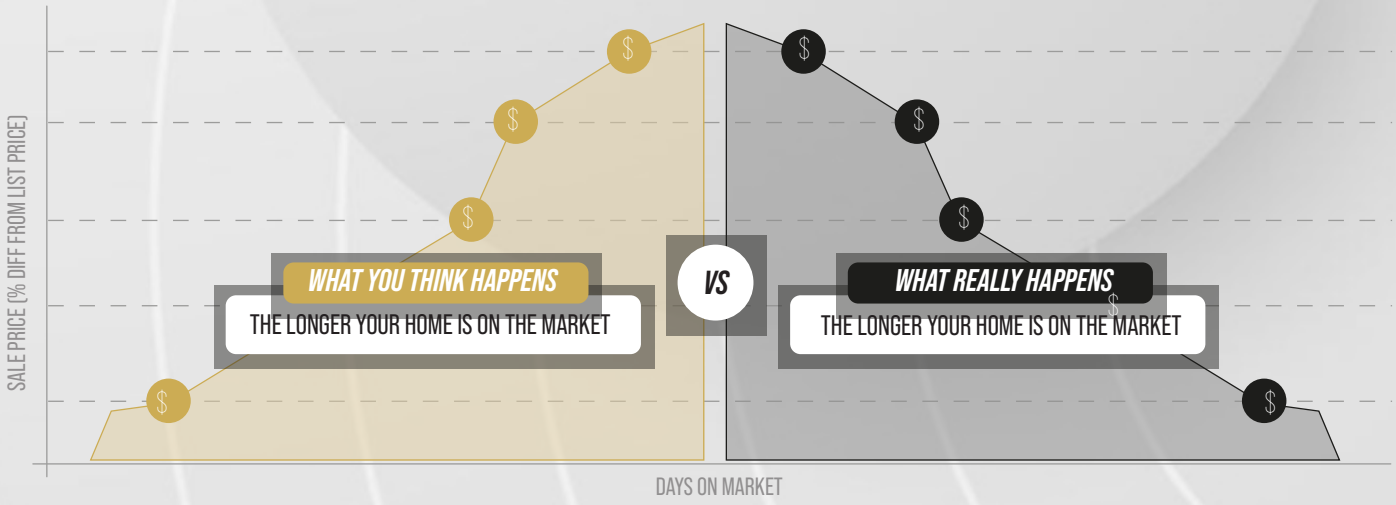
CONNECT

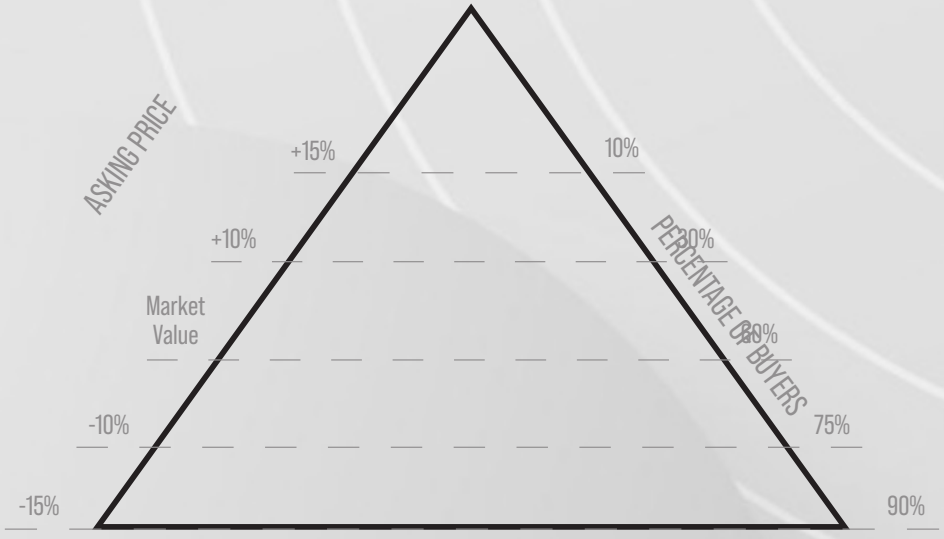
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CARE

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FINDING THE RIGHT PRICE





THE IMPORTANCE OF INTELLIGENT PRICING

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Market Snapshot

Value and Price Changes

	Current	Last Month	Last 3 Months	Last 12 Months	Last 24 Months	Last 36 Months
Median Est. Property Value Last Updated: 10/31/2026	$333,310	$333,370 -0.02%	$336,150 -0.84%	$342,820 -2.77%	$357,880 -6.87%	$350,720 -4.96%
Median Sold Price Last Updated: 9/30/2026	$394,200	$420,870 -6.34%	$399,495 -1.33%	$370,995 +6.25%	$359,990 +9.5%	$329,490 +19.64%
Median List Price Last Updated: 9/30/2026	$345,000	$350,000 -1.43%	$348,450 -0.99%	$347,500 -0.72%	$324,990 +6.16%	$332,170 +3.86%

About this Data: Because some brokerages may choose not to include their MLS listing content within the RPR platform, the analysis contained in this report may not have been created using all the available listing data within this geographical market.
Median estimated property values are generated by a valuation model and are not formal appraisals. Valuations are based on public records and MLS data where licensed. The Metrics displayed here reflect **All Residential Single Family, Condo, Townhouse and Apartment properties** data.

Market Activity

Market Activity Filters

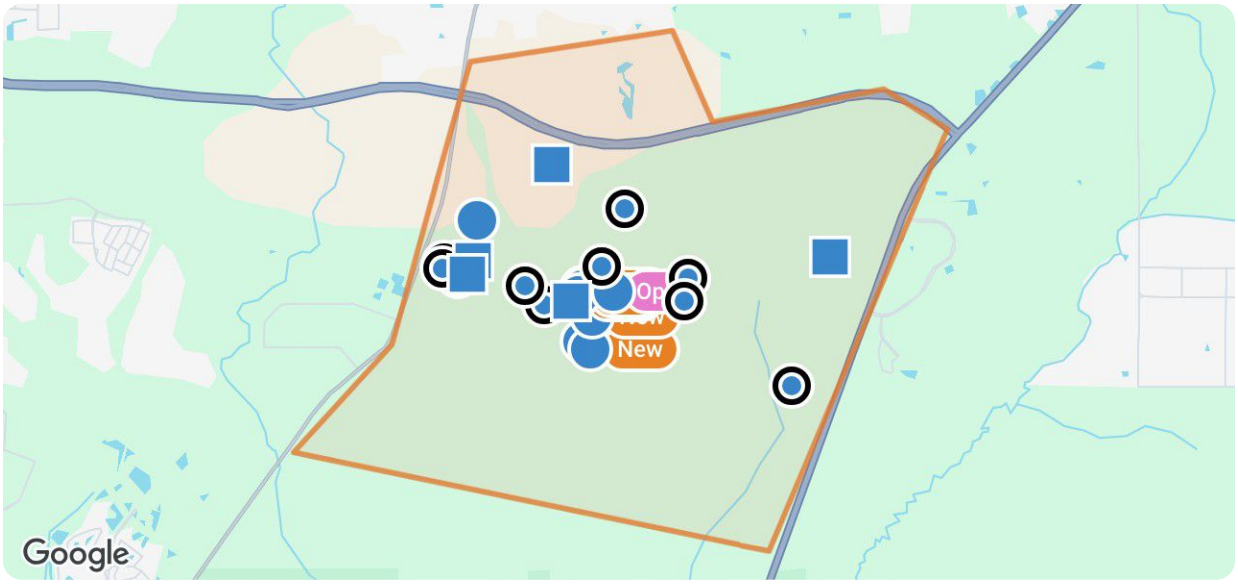
Sort Order: Price
Maximum Properties Per Change Type: 10
Change Types: New Listings, Pending, Closed, Distressed
Property Types: Single Family
Property Features: Sale Price: $500K – $2M, Lease Price: Any, Beds: Any, Baths: Any, Living Area: Any, Lot Size: Any, Year Built: Any

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Summary

For Sale Activity in the Last 3 Months



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- For Sale
- For Sale Pending
- Distressed For Sale or Lease
- Recently Closed

	New	Pending	Closed	Distressed
Number of Properties	10	10	3	1
Lowest Listing Price / Est.Value	$895,270	$604,136	$584,376	$500,000
Median Listing Price / Est.Value	$1,057,400	$730,615	$684,100	$500,000
Highest Listing Price / Est.Value	$1,183,970	$897,140	$796,100	$500,000
Average Price / sqft	$252	$210	$205	$184
Median Price / sqft	$263	$206	$205	$184
Average Days in RPR	52	145	–	144
Median Days in RPR	59	90	–	144
Total Volume	$10,527,914	$7,501,216	$2,064,576	$500,000
Source	Listings	Listings	Public Records & Listings	Public Records & Listings

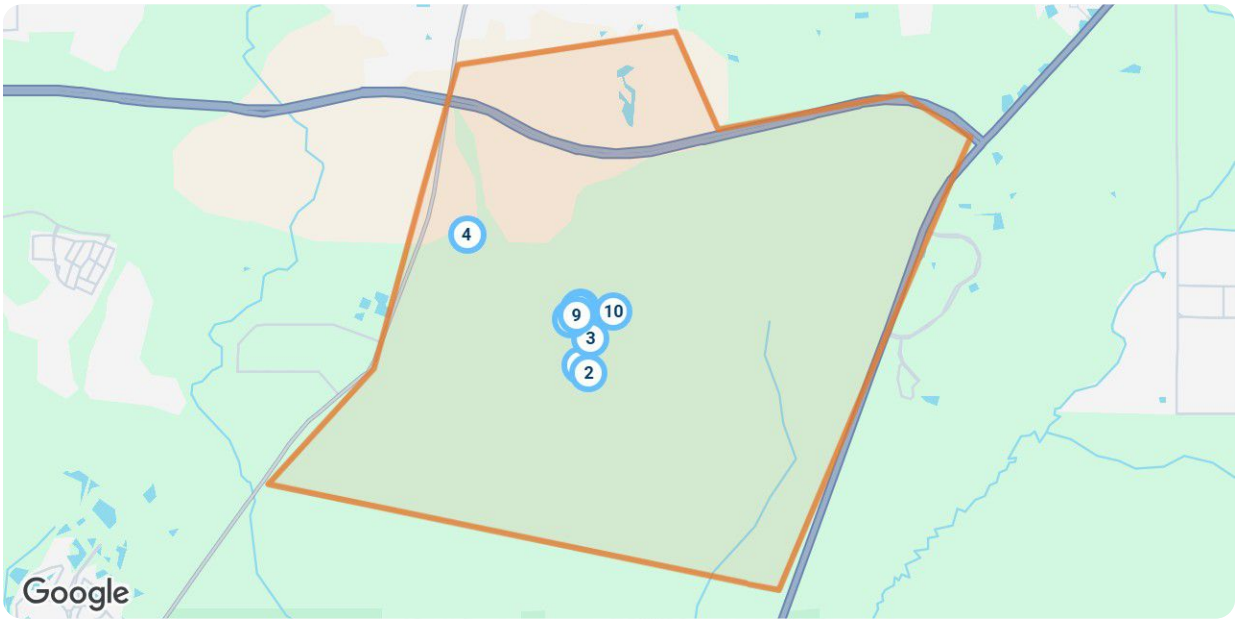
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Market Activity Breakdown

New

Source: Listings



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Active For Sale

New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
1  **35176 Cohagen Trl** **Zephyrhills, FL 33541** MLS ID: TB8531302 Active / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/6	4,347	10,154 sqft	2026	8/18/2026 77 days	$1,183,970 $272/sq ft
2  **35224 Cohagen Trl** **Zephyrhills, FL 33541** MLS ID: TB8544502 Active / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/7	4,465	10,565 sqft	2026	9/1/2026 63 days	$1,167,605 $262/sq ft
3  **35626 Cohagen Trl** **Zephyrhills, FL 33541** MLS ID: TB8544489 Active / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/6	4,465	10,305 sqft	2026	9/1/2026 63 days	$1,152,750 $258/sq ft
4  **35103 Colstrip Trl** **Zephyrhills, FL 33541** MLS ID: TB8543739 Active / For Sale *Listing Courtesy of PERRY HOMES*	Single Family	5/5	3,904	9,148 sqft	2026	8/29/2026 66 days	$1,074,900 $275/sq ft
5  **35087 Colstrip Trl** **Zephyrhills, FL 33541** MLS ID: TB8543755 Active / For Sale *Listing Courtesy of PERRY HOMES*	Single Family	5/5	3,904	7,841 sqft	2026	8/29/2026 66 days	$1,069,900 $274/sq ft

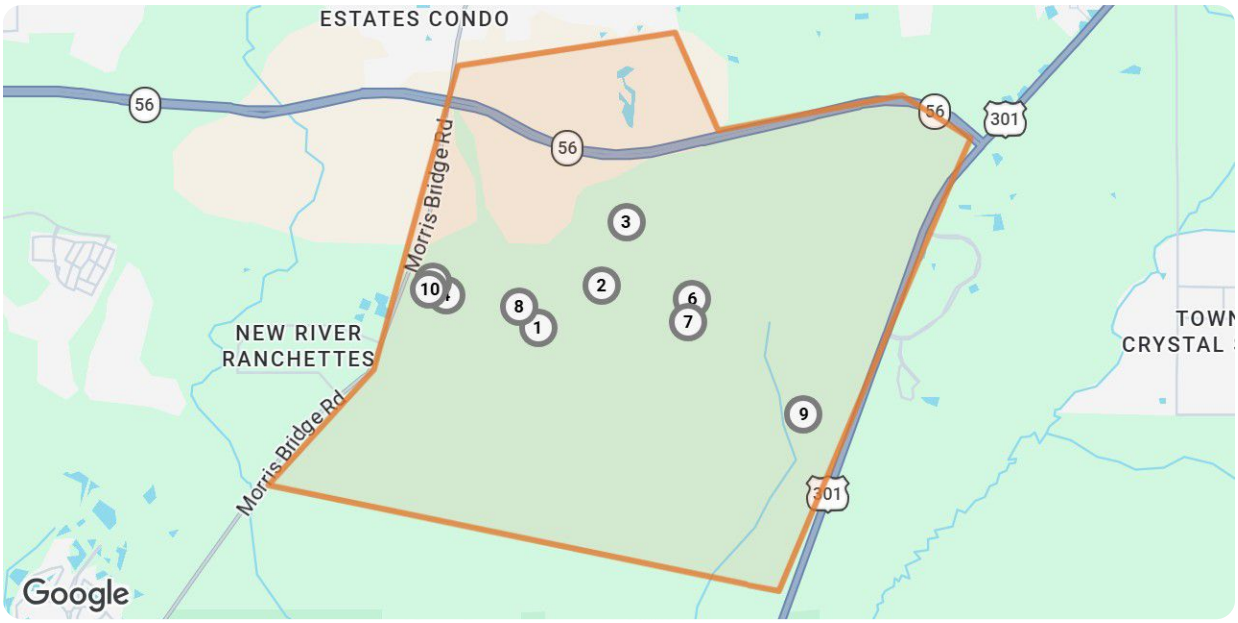
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	New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
6	 **35017 Colstrip Trl** **Zephyrhills, FL 33541** MLS ID: TB8552885 Active / For Sale *Listing Courtesy of PERRY HOMES*	Single Family	5/6	3,785	0.25 acres	2026	9/28/2026 36 days	$1,044,900 $276/sq ft
7	 **35095 Colstrip Trl** **Zephyrhills, FL 33541** MLS ID: TB8550096 Active / For Sale *Listing Courtesy of PERRY HOMES*	Single Family	5/6	3,873	8,276 sqft	2026	9/18/2026 46 days	$1,024,900 $265/sq ft
8	 **35059 Colstrip Trl** **Zephyrhills, FL 33541** MLS ID: TB8550064 Active / For Sale *Listing Courtesy of PERRY HOMES*	Single Family	5/6	3,873	9,583 sqft	2026	9/18/2026 46 days	$1,014,900 $262/sq ft
9	 **1571 Trailhead Ln** **Zephyrhills, FL 33541** MLS ID: TB8547117 Active / For Sale *Listing Courtesy of TAYLOR MORRISON REALTY OF FL*	Single Family	6/9	4,875	8,418 sqft	2027	9/9/2026 55 days	$898,819 $184/sq ft
10	 **1823 Drummond Pt** **Zephyrhills, FL 33541** MLS ID: TB8563092 Active / For Sale *Listing Courtesy of M/I HOMES*	Single Family	5/5	4,790	7,742 sqft	2026	10/30/2026 4 days	$895,270 $187/sq ft

Pending

Source: Listings



Legend

Pending

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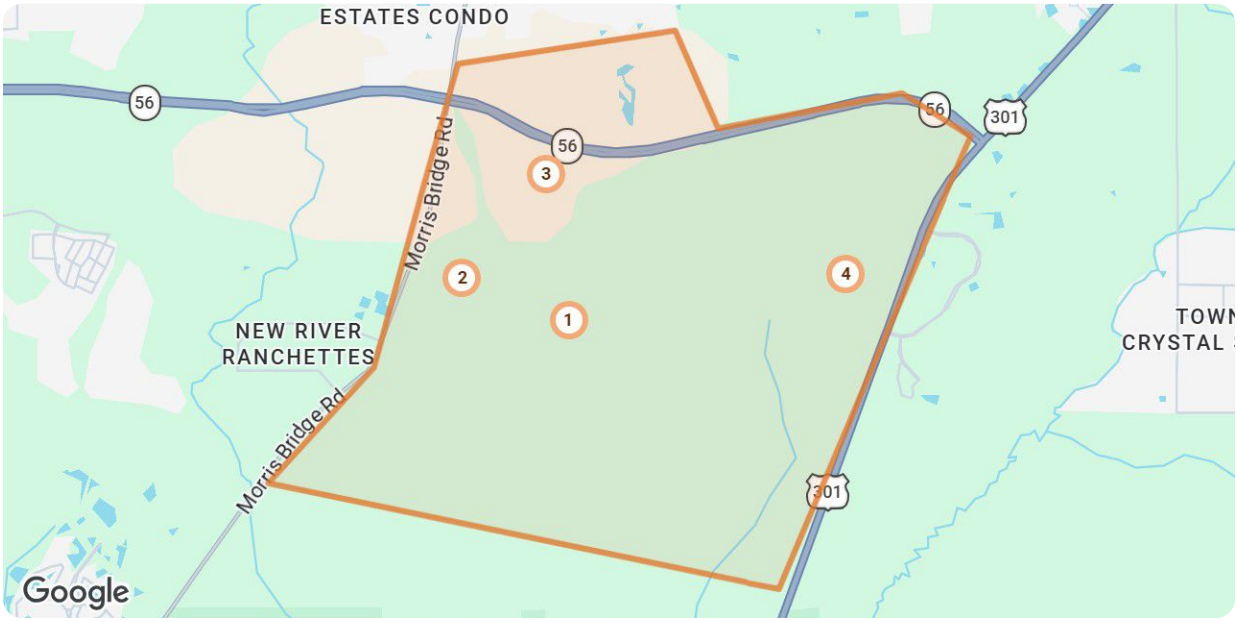
	Pending: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date	List Price / $ Per Sq Ft	Pending Date / Days in RPR
1	 **34907 Lowery Trl** **Zephyrhills, FL 33541** MLS ID: TB8527054 Pending / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/5	4,272	8,131 sqft 2026	8/18/2026	$897,140 $210/sq ft	9/23/2026 36 days
2	 **1684 Valier Pt** **Zephyrhills, FL 33541** MLS ID: TB8522340 Pending / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/5	4,272	9,449 sqft 2026	7/10/2026	$882,720 $207/sq ft	8/12/2026 33 days
3	 **35136 Colstrip Trl** **Zephyrhills, FL 33541** MLS ID: TB8555201 Pending / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/5	4,272	7,260 sqft 2026	10/5/2026	$878,600 $206/sq ft	10/28/2026 23 days
4	 **35576 Big Hawk Dr** **Zephyrhills, FL 33541** MLS ID: TB8470639 Pending / For Sale *Listing Courtesy of HOMES BY WESTBAY REALTY*	Single Family	4/4	3,124	8,000 sqft 2026	1/29/2026	$809,990 $259/sq ft	11/2/2026 277 days
5	 **1538 Valier Pt** **Zephyrhills, FL 33541** MLS ID: TB8522325 Pending / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/5	3,789	9,685 sqft 2026	7/10/2026	$761,240 $201/sq ft	10/6/2026 88 days
6	 **2512 Wise River Ln** **Zephyrhills, FL 33541** MLS ID: TB8510887 Pending / For Sale *Listing Courtesy of KELSA PROPERTIES,P.A.*	Single Family	4/4	3,405	8,265 sqft 2026	5/20/2026	$699,990 $206/sq ft	10/1/2026 134 days
7	 **1373 Shields Pt** **Zephyrhills, FL 33541** MLS ID: TB8544509 Pending / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/5	3,575	6,428 sqft 2026	9/1/2026	$690,210 $193/sq ft	10/29/2026 58 days
8	 **34749 Lowery Trl** **Zephyrhills, FL 33541** MLS ID: TB8527038 Pending / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	5/5	3,575	7,460 sqft 2026	7/30/2026	$668,890 $187/sq ft	10/29/2026 91 days
9	 **1662 Shields Pt** **Zephyrhills, FL 33541** MLS ID: TB8454191 Pending / For Sale *Listing Courtesy of PULTE REALTY OF WEST FLORIDA LLC*	Single Family	4/3	3,076	7,397 sqft 2026	1/6/2026	$608,300 $198/sq ft	9/8/2026 245 days
10	 **1664 Drummond Pt** **Zephyrhills, FL 33541** MLS ID: TB8403431 Pending / For Sale *Listing Courtesy of M/I HOMES*	Single Family	4/3	2,546	7,260 sqft 2025	7/2/2025	$604,136 $237/sq ft	10/13/2026 468 days

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Closed

Source: Public Records and Listings



Legend

Closed

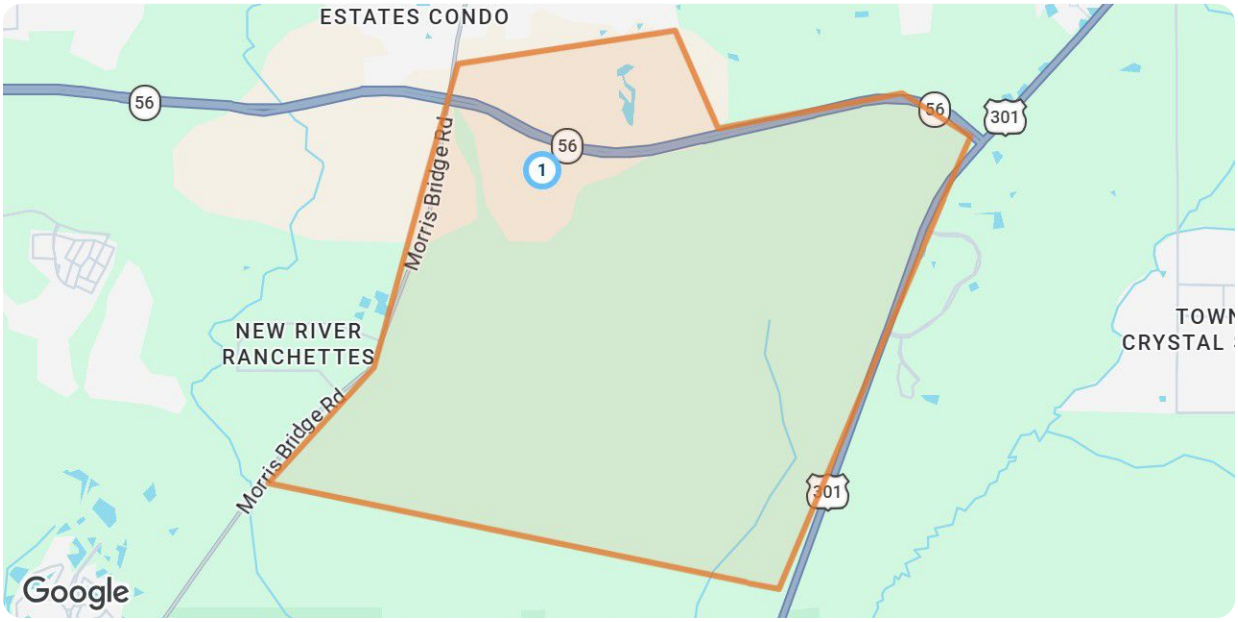
Closed: 3 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	Closed Date / Days in RPR	Closed Price / $ Per Sq Ft	List to Sold Price %
1  **35005 Colstrip Trl** **Zephyrhills, FL 33541** Closed / Public Record	Single Family	–/–	–	0.35 acres –	9/4/2026 – days	$796,100 –/sq ft	–
2  **2230 Wise River Ln** **Zephyrhills, FL 33541** Closed / Public Record	Single Family	–/–	–	6,687 sqft –	8/5/2026 – days	$684,100 –/sq ft	–
3  **1704 Suttonset Trl** **Zephyrhills, FL 33541** Closed / Public Record	Single Family	–/4	2,848	6,828 sqft –	10/7/2026 – days	$584,376 $207/sq ft	–

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Distressed

Source: Public Records and Listings



Legend

Active For Sale

Distressed: 1 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft	Distressed Date / Type
1  **2592 Wise River Ln** **Zephyrhills, FL 33541** MLS ID: W7886619 Active / For Sale *Listing Courtesy of LPT REALTY, LLC*	Single Family	4/5	2,714	8,561 sqft 2025	6/12/2026 144 days	$500,000 $184/sq ft	9/9/2026 Short Sale

About RPR

- RPR® is the nation's largest property database, exclusively for REALTORS®. It empowers REALTORS® to help buyers and sellers make informed decisions, backed by a real estate database covering more than 160 million residential and commercial properties in the United States.
- RPR is a wholly owned subsidiary of the National Association of REALTORS® and a member benefit to REALTORS®.
- RPR's data sources range from MLSs and county-level tax and assessment offices, to the U.S. Census and FEMA, to specialty data set providers such as Esri (consumer data), Niche (school information) and Precisely (geographic boundaries).

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