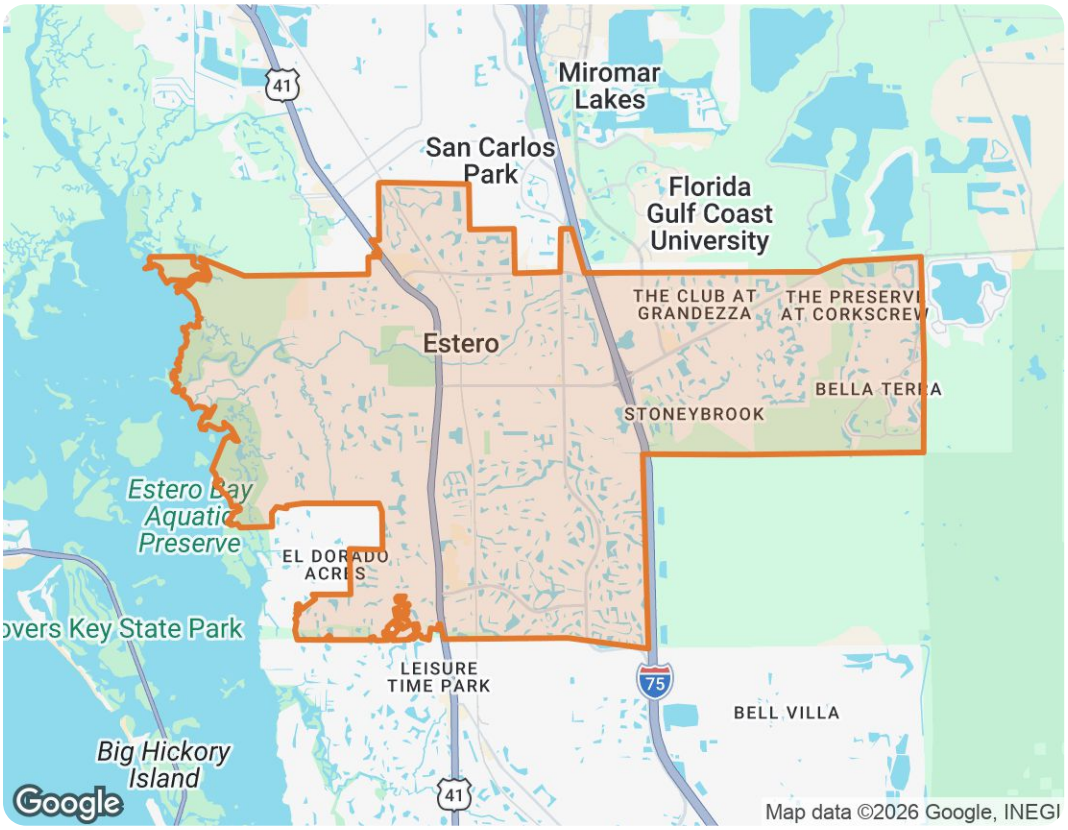
Estero, Florida





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William Raveis Real Estate

FL

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Estero, Florida

Market Trends

Market Trends for Estero, Florida

Single Family + Condo/Townhouse/Apt.

September 2026

Market Type

Seller's Market | Balanced Market | Buyer's Market

Key Details

Months of Inventory	Sold to List Price %	Median Days in RPR	Median Sold Price
4.77	95.8%	92	$462,500
2.25% MoM	0.2% MoM	9.52% MoM	12.74% MoM

October 2026 Median Estimated Property Value

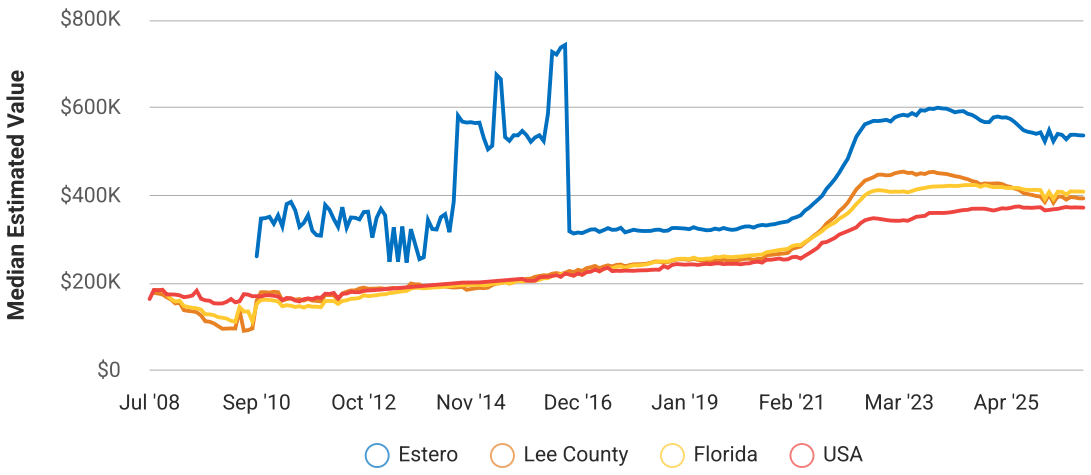
Single Family + Condo/Townhouse/Apt.

This graphic displays property estimates for a market area and a subject property, where one has been selected. Estimated property values are generated by a valuation model and are not formal appraisals.

Source: Public records, and MLS sources where licensed

Update Frequency: Monthly

Median Estimated Value	Last Month Change	12 Month Change
$536,480	-0.1%	-1.2%



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Estero, Florida

September 2026 Active Listings

Estero, Florida

Single Family + Condo/Townhouse/Apt.

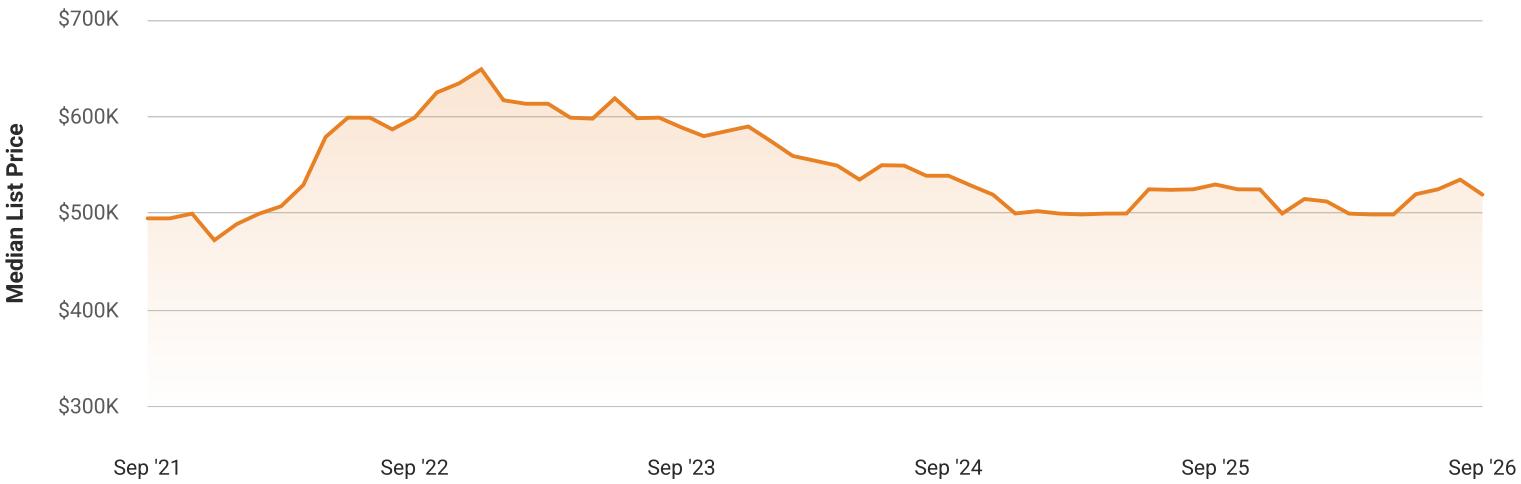
This graphic summarizes key statistics for properties that were in an active status on the last day of each month. RPR uses list date and a derived pending date to determine if the listing was active on the last day of the month. An end-of-month snapshot of active listings helps to understand inventory levels, price points and duration on the market.

Source: Listing sources

Update Frequency: Monthly

Median List Price - $519,500

2.9% Month over Month



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Estero, Florida

September 2026 Sold Listings

Estero, Florida

Single Family + Condo/Townhouse/Apt.

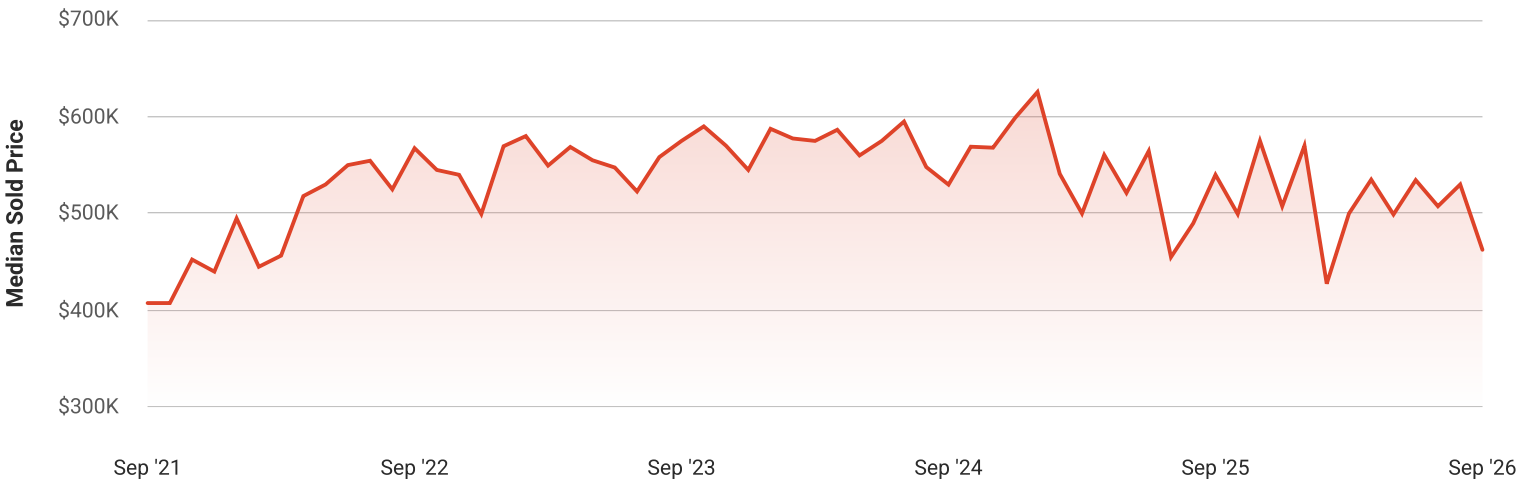
This graphic summarizes key statistics for properties that sold each month. RPR uses a derived sold date to determine when a property moved into a sold status within the given month. These statistics are important for understanding the price points on sold properties as well as the difference between the list price and sold price, which reveals whether buyers are paying over or under the asking price.

Source: Listing sources

Update Frequency: Monthly

Median Sold Price - $462,500

↓ 12.7% Month over Month



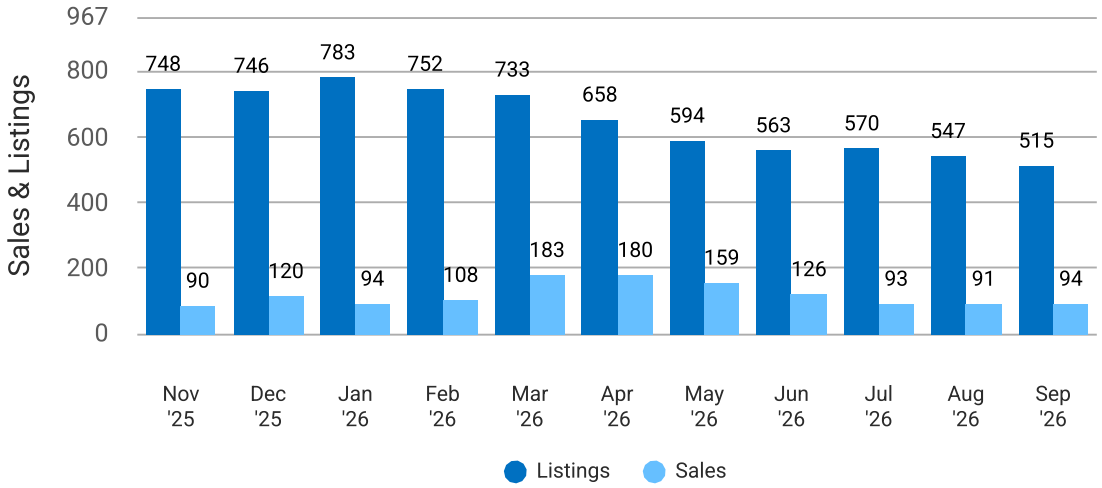
Total Sales and Active Listings in Estero, Florida

Single Family + Condo/Townhouse/Apt.

This graph compares the number of sales with the number of active listings in the local market.

Source: MLS data where licensed

Update Frequency: Monthly



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Estero, Florida

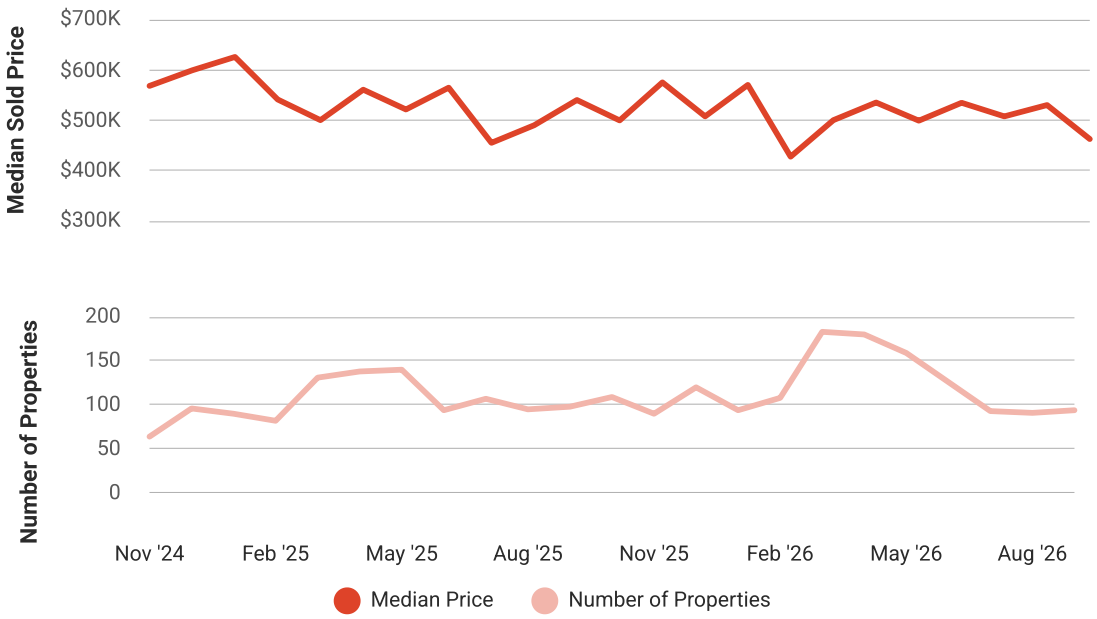
Median Sold Price vs Sold Listings in Estero, Florida

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median sold price and number of sold listings for the given location.

Source: Listing Data

Update Frequency: Monthly



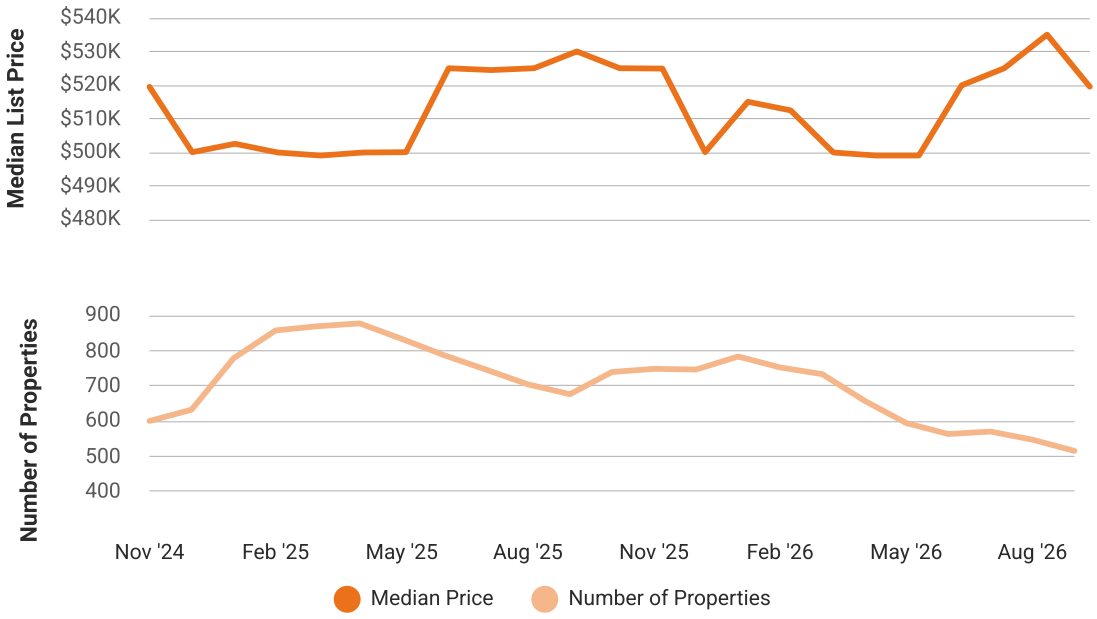
Median List Price vs Active Listings in Estero, Florida

Single Family + Condo/Townhouse/Apt.

This chart compares the trend of median list price and number of active properties for the given location.

Source: Listing Data

Update Frequency: Monthly



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Estero, Florida

Market Snapshot

Value and Price Changes

	Current	Last Month	Last 3 Months	Last 12 Months	Last 24 Months	Last 36 Months
Median Est. Property Value Last Updated: 10/31/2026	$536,480	$536,890 -0.08%	$537,970 -0.28%	$543,050 -1.21%	$570,550 -5.97%	$597,620 -10.23%
Median Sold Price Last Updated: 9/30/2026	$462,500	$530,000 -12.74%	$534,500 -13.47%	$540,000 -14.35%	$529,850 -12.71%	$575,000 -19.57%
Median List Price Last Updated: 9/30/2026	$519,500	$535,000 -2.9%	$519,900 -0.08%	$530,000 -1.98%	$539,000 -3.62%	$588,900 -11.78%

About this Data: Because some brokerages may choose not to include their MLS listing content within the RPR platform, the analysis contained in this report may not have been created using all the available listing data within this geographical market.
Median estimated property values are generated by a valuation model and are not formal appraisals. Valuations are based on public records and MLS data where licensed. The Metrics displayed here reflect **All Residential Single Family, Condo, Townhouse and Apartment properties** data.

Market Activity

Market Activity Filters

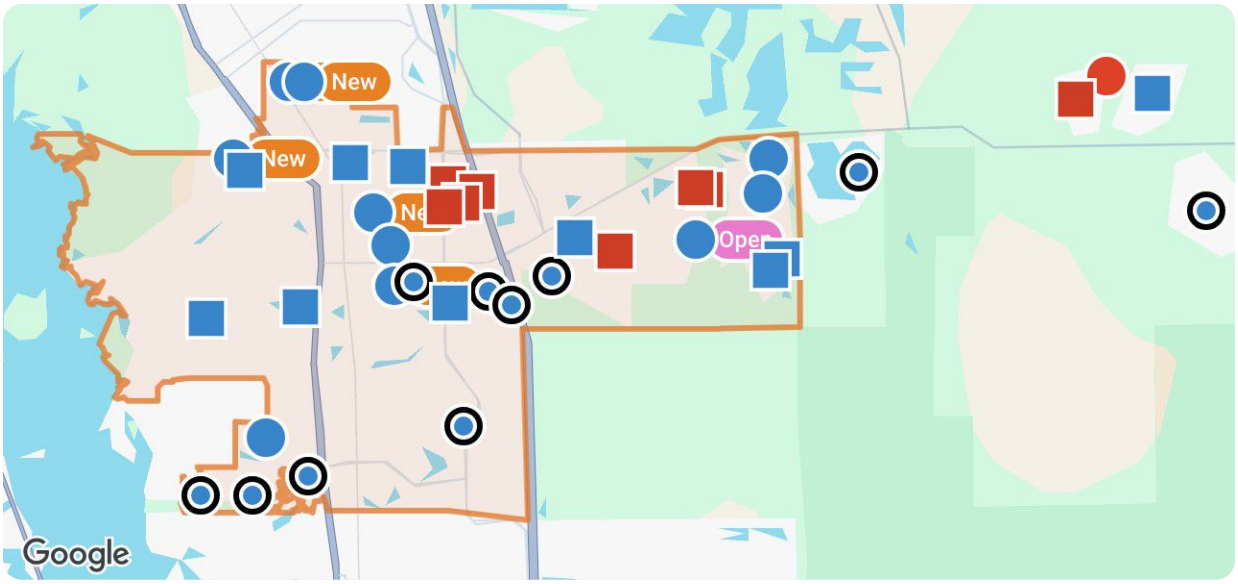
Sort Order: Recently updated
Maximum Properties Per Change Type: 10
Change Types: New Listings, Distressed, Pending, Closed
Property Types: Single Family, Condo/Townhouse/Apt
Property Features: Sale Price: Any, Lease Price: Any, Beds: Any, Baths: Any, Living Area: Any, Lot Size: Any, Year Built: Any

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Estero, Florida

Summary

For Sale Activity in the Last 3 Months



Legend

- For Sale
- For Sale Pending
- Distressed For Sale or Lease
- Recently Closed
- Distressed

	New	Pending	Closed	Distressed
Number of Properties	10	10	10	10
Lowest Listing Price / Est.Value	$218,000	$269,000	$245,000	$5,000
Median Listing Price / Est.Value	$554,950	$402,450	$539,500	$466,695
Highest Listing Price / Est.Value	$979,000	$2,250,000	$1,199,000	$971,210
Average Price / sqft	$282	$291	$301	$229
Median Price / sqft	$288	$253	$301	$241
Average Days in RPR	17	55	77	5
Median Days in RPR	5	23	79	5
Total Volume	$6,030,800	$6,459,577	$6,060,100	$4,918,610
Source	Listings	Listings	Public Records & Listings	Public Records & Listings

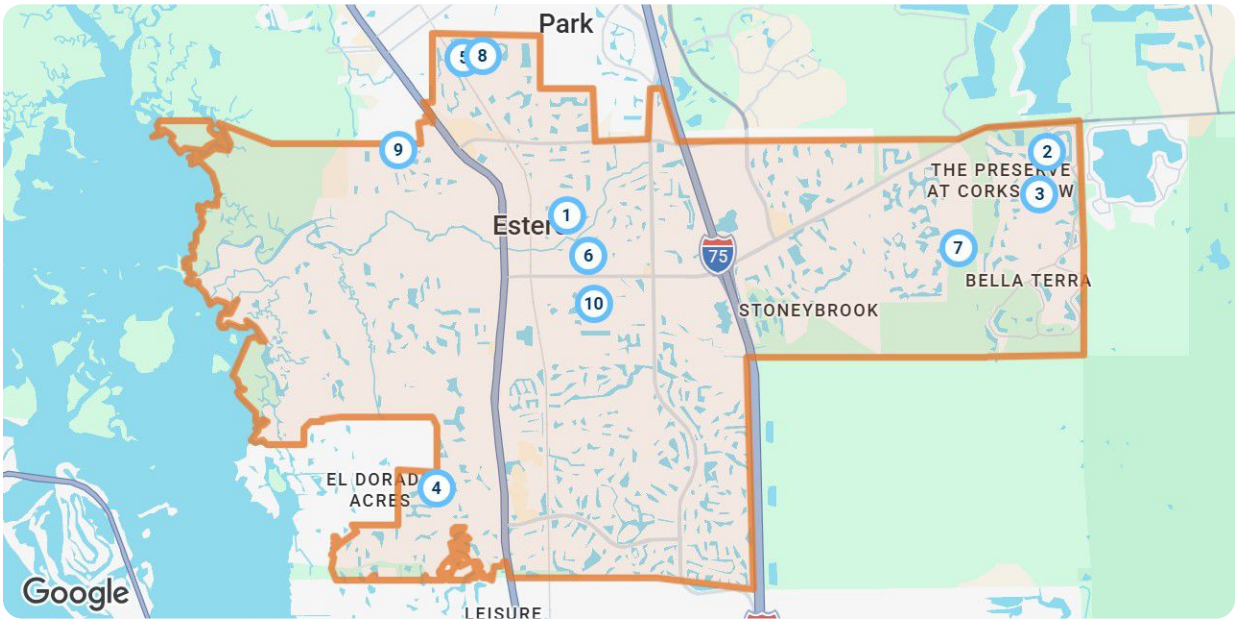
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Estero, Florida

Market Activity Breakdown

New

Source: Listings



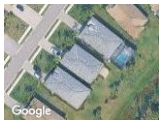
Legend

Active For Sale

New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
1  **8831 Biella Ct** **Estero, FL 33967** MLS ID: 226039197 Active / For Sale *Listing Courtesy of Douglas Elliman Florida, LLC*	Single Family	2/2	2,079	8,459 sqft	2007	10/31/2026 2 days	$525,000 $253/sq ft
2  **23540 Via Veneto Blvd, Unit 16** **Estero, FL 34134** MLS ID: 226039293 Active / For Sale *Listing Courtesy of Premier Sotheby's Int'l Realty*	Condo/Townhouse/Apt.	3/3	1,910	0.3 acres	2006	10/30/2026 3 days	$659,000 $345/sq ft
3  **8281 Grand Palm Dr, Apt 1** **Estero, FL 33967** MLS ID: 226037142 Active / For Sale *Listing Courtesy of Keller Williams Realty Naples*	Condo/Townhouse/Apt.	3/2	1,437	3,964 sqft	1993	11/1/2026 1 day	$450,000 $313/sq ft
4  **19735 Villa Rosa Loop** **Estero, FL 33967** MLS ID: 226038890 Active / For Sale *Listing Courtesy of Realty One Group MVP*	Single Family	4/4	2,767	9,104 sqft	2009	11/1/2026 1 day	$825,000 $298/sq ft
5  **5090 Indigo Bay Blvd, Unit 202** **Estero, FL 33928** MLS ID: 226035682 Active / For Sale *Listing Courtesy of West Bay Realty LLC*	Condo/Townhouse/Apt.	3/3	2,981	7,424 sqft	2001	10/2/2026 31 days	$979,000 $328/sq ft

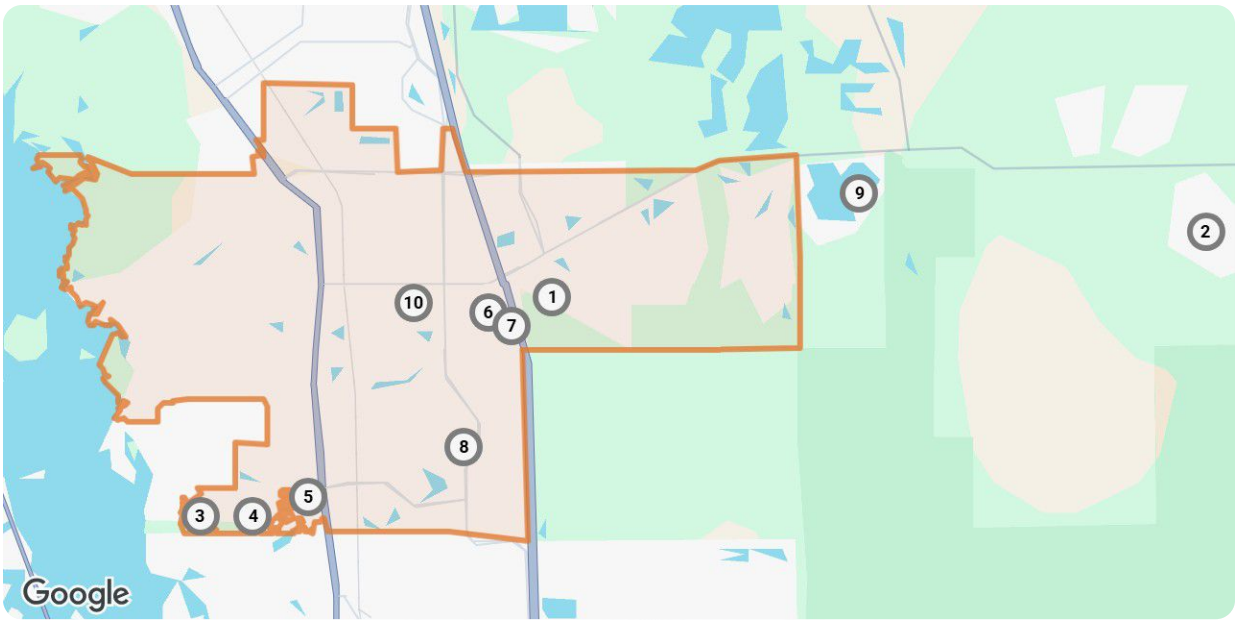
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Estero, Florida

New: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size	Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft
6  **17569 Ashcomb Way** **Estero, FL 33928** MLS ID: 226039628 Active / For Sale *Listing Courtesy of EXP Realty LLC*	Single Family	3/3	1,852	8,873 sqft	2020	11/1/2026 1 day	$515,000 $278/sq ft
7  **20601 Wildcat Run Dr** **Estero, FL 33928** MLS ID: 2026044253 Active / For Sale *Listing Courtesy of Redfin Corporation*	Single Family	3/3	2,143	9,321 sqft	1997	10/26/2026 7 days	$550,000 $257/sq ft
8  **21007 Bella Terra Blvd** **Estero, FL 33928** MLS ID: 2026042367 Active / For Sale *Listing Courtesy of Pinnacle Property Group*	Single Family	4/3	2,032	8,494 sqft	2010	10/8/2026 25 days	$559,900 $276/sq ft
9  **8251 Grand Palm Dr, Apt 1** **Estero, FL 33967** MLS ID: 2026034917 Active / For Sale *Listing Courtesy of Sellstate Max Performance*	Condo/Townhouse/Apt.	2/2	1,332	3,663 sqft	1991	8/17/2026 77 days	$218,000 $164/sq ft
10  **20075 Hartford Blvd** **Estero, FL 33928** MLS ID: 2026041038 Active / For Sale *Listing Courtesy of Pinnacle Property Group*	Single Family	3/3	2,445	9,500 sqft	2022	10/7/2026 26 days	$749,900 $307/sq ft

Pending

Source: Listings



Legend

Pending

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Estero, Florida

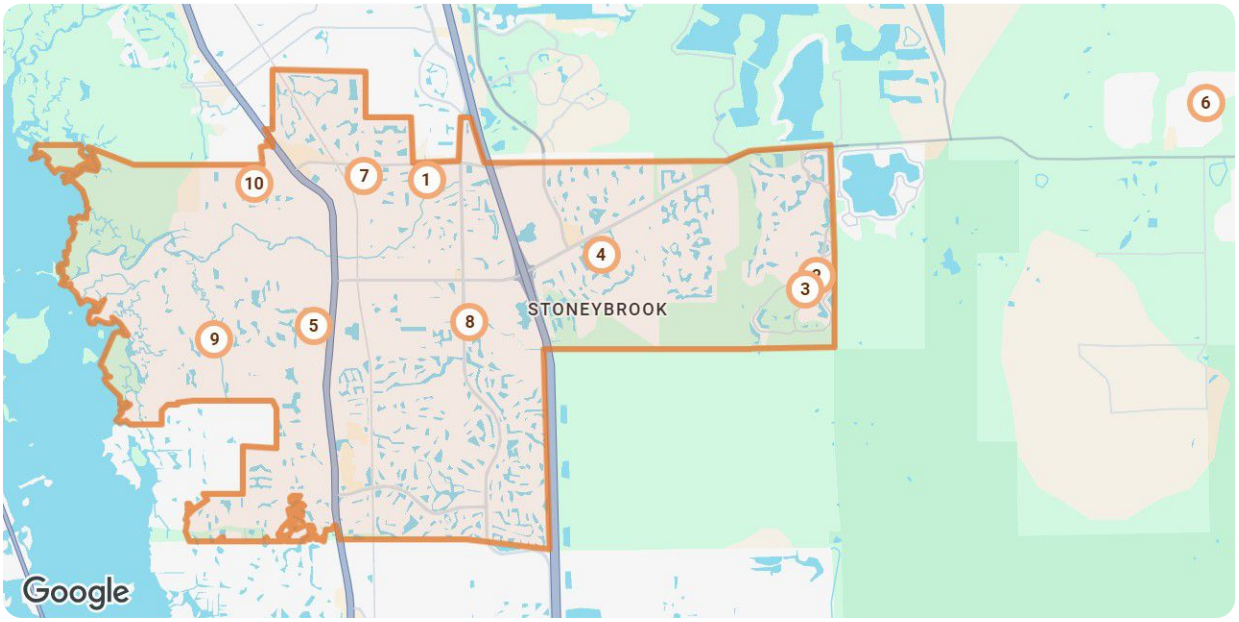
	Pending: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date	List Price / $ Per Sq Ft	Pending Date / Days in RPR
1	 **10009 Villagio Gardens Ln, Unit** **Estero, FL 33928** MLS ID: 226025575 Pending / For Sale *Listing Courtesy of Premiere Plus Realty Company*	Condo/Townhouse/Apt.	3/2	1,636	0.33 acres 2006	7/24/2026	$312,000 $191/sq ft	9/25/2026 63 days
2	 **20261 Estero Gardens Cir, Unit** **Estero, FL 33928** MLS ID: 226038923 Pending / For Sale *Listing Courtesy of Compass Florida, LLC*	Condo/Townhouse/Apt.	3/2	1,828	7,169 sqft 2004	10/26/2026	$385,000 $211/sq ft	10/31/2026 5 days
3	 **20751 Persimmon Pl** **Estero, FL 33928** MLS ID: 226038190 Pending / For Sale *Listing Courtesy of Realty World J. PAVICH R.E.*	Single Family	2/2	1,391	7,357 sqft 1995	10/21/2026	$419,900 $302/sq ft	10/30/2026 9 days
4	 **19502 Viewmont Way** **Estero, FL 33928** MLS ID: 226031114 Pending / For Sale *Listing Courtesy of Compass Florida LLC*	Single Family	3/3	2,444	9,331 sqft 2026	8/26/2026	$659,777 $270/sq ft	9/26/2026 31 days
5	 **17581 Ashcomb Way** **Estero, FL 33928** MLS ID: 226021664 Pending / For Sale *Listing Courtesy of Realty One Group MVP*	Single Family	3/2	2,010	0.26 acres 2021	6/2/2026	$725,000 $361/sq ft	10/18/2026 138 days
6	 **9025 Astonia Way** **Estero, FL 33967** MLS ID: 226021494 Pending / For Sale *Listing Courtesy of Realty World J. PAVICH R.E.*	Single Family	4/5	2,812	9,452 sqft 2007	6/15/2026	$795,000 $283/sq ft	10/14/2026 121 days
7	 **21584 Baccarat Ln, Unit 101** **Estero, FL 33928** MLS ID: 226018550 Pending / For Sale *Listing Courtesy of Compass Florida, LLC*	Condo/Townhouse/Apt.	3/3	2,011	0.32 acres 2006	5/6/2026	$369,000 $183/sq ft	10/17/2026 164 days
8	 **22250 Banyan Hideaway Dr** **Estero, FL 34135** MLS ID: 226035578 Pending / For Sale *Listing Courtesy of John R Wood Properties*	Single Family	3/4	3,365	0.32 acres 2001	10/10/2026	$2,250,000 $669/sq ft	10/12/2026 2 days
9	 **20000 Barletta Ln, Unit 724** **Estero, FL 33928** MLS ID: 226036566 Pending / For Sale *Listing Courtesy of Realty World J. PAVICH R.E.*	Condo/Townhouse/Apt.	2/2	1,160	9,021 sqft 2006	10/9/2026	$274,900 $237/sq ft	10/13/2026 4 days
10	 **20030 Barletta Ln, Unit 416** **Estero, FL 33928** MLS ID: 226033513 Pending / For Sale *Listing Courtesy of Royal Shell Real Estate, Inc.*	Condo/Townhouse/Apt.	2/2	1,320	9,029 sqft 2005	9/19/2026	$269,000 $204/sq ft	10/4/2026 15 days

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Estero, Florida

Closed

Source: Public Records and Listings



Legend

Closed

Closed: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	Closed Date / Days in RPR	Closed Price / $ Per Sq Ft	List to Sold Price %
1  **23560 Walden Center Dr, Apt 3(Estero, FL 34134** MLS ID: 2026022538 Closed / For Sale *Courtesy of EXP Realty LLC*	Condo/Townhouse/Apt.	2/2	1,050	10,598 sqft 1999	9/16/2026 79 days	$245,000 $233/sq ft	↓ 7.55%
2  **20852 Napa Loop Estero, FL 33928** MLS ID: 2026025514 Closed / For Sale *Courtesy of The Pelican Team*	Single Family	3/5	2,856	0.28 acres 2025	10/30/2026 143 days	$1,199,000 $420/sq ft	–
3  **21049 Butchers Holler Estero, FL 33928** MLS ID: 2026025876 Closed / For Sale *Courtesy of RE/MAX Realty Team*	Single Family	2/2	1,428	5,767 sqft 1988	10/2/2026 112 days	$351,000 $246/sq ft	↓ 1.1%
4  **20199 Hartford Blvd Estero, FL 33928** MLS ID: 2026033028 Closed / For Sale *Courtesy of John R. Wood Properties*	Single Family	3/3	2,202	8,128 sqft 2023	9/30/2026 50 days	$662,500 $301/sq ft	↓ 3.27%
5  **20147 Cardona Ct Estero, FL 33928** Closed / Public Record	Single Family	–/–	–	0.27 acres –	10/15/2026 – days	$500,100 –/sq ft	–
6  **20534 Cedar Mill Pl Estero, FL 33928** Closed / Public Record	Single Family	–/–	–	6,521 sqft –	9/14/2026 – days	$454,500 –/sq ft	–

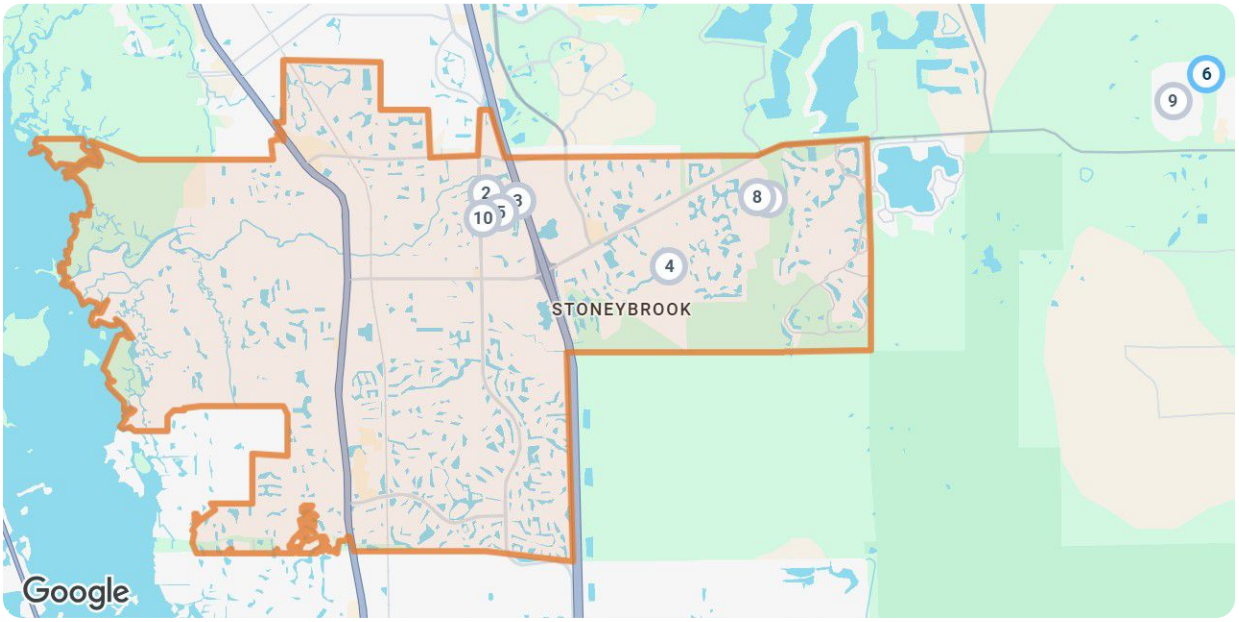
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Estero, Florida

Closed: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	Closed Date / Days in RPR	Closed Price / $ Per Sq Ft	List to Sold Price %
7  **20544 Cedar Mill Pl** **Estero, FL 33928** Closed / Public Record	Single Family	–/–	–	6,521 sqft –	8/10/2026 – days	$448,100 –/sq ft	–
8  **20619 Cedar Mill Pl** **Estero, FL 33928** Closed / Public Record	Single Family	–/–	–	8,381 sqft –	9/18/2026 – days	$578,900 –/sq ft	–
9  **19809 Fox Grove Dr** **Estero, FL 33928** Closed / Public Record	Single Family	–/–	–	0.25 acres –	9/16/2026 – days	$876,000 –/sq ft	–
10  **19108 Hanley Blvd** **Estero, FL 33928** MLS ID: 226036555 Closed / For Sale *Courtesy of Realty Hub*	Single Family	3/3	2,444	9,583 sqft 2025	10/29/2026 2 days	$745,000 $305/sq ft	↓ 0.67%

Distressed

Source: Public Records and Listings



Legend

- Active For Sale
- Off Market, Hold, Withdrawn, Expired, or Canceled

Distressed: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft	Distressed Date / Type
1  **20191 Ainsley St** **Estero, FL 33928** Off Market / Public Record	Single Family	5/7	4,435	6,520 sqft 2023	– – days	– $219/sq ft	10/23/2026 Notice of Foreclosure Sale
2  **17303 Ashcomb Way** **Estero, FL 33928** Off Market / Public Record	Single Family	4/3	2,606	9,810 sqft 2018	– – days	– $279/sq ft	8/7/2026 Notice of Lis Pendens

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Estero, Florida

	Distressed: 10 properties	Property Type	Beds / Baths	Living Area (sq ft)	Lot Size / Year Built	List Date / Days in RPR	List Price / $ Per Sq Ft	Distressed Date / Type
3	 **9064 Astonia Way** **Estero, FL 33967** MLS ID: 406509 Active / For Sale *Listing Courtesy of Jamie L Boone LLC*	Single Family	4/2	2,539	9,583 sqft 2007	10/28/2026 5 days	$5,000 $2/sq ft	10/16/2026 Notice of Foreclosure Sale
4	 **19981 Barletta Ln, Unit 1815** **Estero, FL 33928** Off Market / Public Record	Condo/Townhouse/Apt.	2/2	1,160	9,346 sqft 2006	– – days	– $331/sq ft	8/13/2026 Notice of Lis Pendens
5	 **21285 Braxfield Loop** **Estero, FL 33928** Off Market / Public Record	Single Family	4/3	2,745	8,137 sqft 2001	– – days	– $230/sq ft	8/24/2026 Notice of Lis Pendens
6	 **19319 Elston Way** **Estero, FL 33928** Off Market / Public Record	Single Family	3/3	2,202	0.33 acres 2019	– – days	– $326/sq ft	10/2/2026 Notice of Foreclosure Sale
7	 **20201 Estero Gardens Cir, Unit** **Estero, FL 33928** Off Market / Public Record	Condo/Townhouse/Apt.	2/2	1,495	0.33 acres 2004	– – days	– $196/sq ft	9/4/2026 Notice of Lis Pendens
8	 **20320 Estero Gardens Cir, Unit** **Estero, FL 33928** Off Market / Public Record	Condo/Townhouse/Apt.	2/2	1,048	0.33 acres 2006	– – days	– $252/sq ft	9/4/2026 Notice of Lis Pendens
9	 **22788 Fountain Lakes Blvd** **Estero, FL 33928** Off Market / Public Record	Single Family	3/2	2,047	9,130 sqft 2000	– – days	– $268/sq ft	8/18/2026 Notice of Lis Pendens
10	 **20580 W Golden Elm Dr, Unit 6** **Estero, FL 33928** Off Market / Public Record	Condo/Townhouse/Apt.	4/3	2,047	3,354 sqft 2019	– – days	– $183/sq ft	8/20/2026 Notice of Lis Pendens

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Estero, Florida

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- RPR is a wholly owned subsidiary of the National Association of REALTORS® and a member benefit to REALTORS®.
- RPR's data sources range from MLSs and county-level tax and assessment offices, to the U.S. Census and FEMA, to specialty data set providers such as Esri (consumer data), Niche (school information) and Precisely (geographic boundaries).

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